# CONSOLIDATED FINANCIAL STATEMENTS AND REPORT BY THE BOARD OF DIRECTORS 2023

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This Annual Report in not an xHTML document compliant with the ESEF (European Single Electronic Format) regulation. The Financial Statements and the Report of the Board of Directors 2023 in accordance with the ESEF regulations are available at <u>www.harviagroup.com</u>.

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# **Report by the Board of Directors for 2023**

# GENERAL INFORMATION OF HARVIA

Harvia is the industry leader of sauna and spa products. Harvia has a comprehensive product offering that strives to meet the needs of the global sauna and spa market, for industry professionals and consumers alike. Harvia largest client group are retailers and wholesalers sell Harvia products to builders and end customers. Harvia product offering is divided to five categories, to sauna heaters, saunas and Scandinavian hot tubs, control units, steam generators, spare parts, services and other sauna products.

Harvia's headquarters is in Muurame, Finland. The group production facilities are located in Finland, Germany, China, United States, Romania, Estonia and Italy, and additionally the group has a sales and customer service company, along with a logistics center in Austria. Harvia's products are distributed globally through a network of dealers.

### PROFIT PERFORMANCE, KEY FIGURES AND STATEMENT OF FINANCIAL POSITION

Harvia key figures for the period 1 January - 31 December 2023 are presented below (EUR thousand, unless otherwise indicated).

|  | 2023    | 2022    | 2021    |
|--|---------|---------|---------|
| Key statement of comprehensive income indicators         |         |         |         |
| Revenue  | 150,547 | 172,408 | 179,123 |
| EBITDA   | 39,298  | 41,173  | 52,488  |
| EBITDA margin, per cent                                  | 26.1%   | 23.9%   | 29.3%   |
| Adjusted EBITDA  | 39,924  | 42,947  | 53,116  |
| Adjusted EBITDA margin, per cent                         | 26.5%   | 24.9%   | 29.7%   |
| Operating profit   | 33,044  | 34,678  | 46,644  |
| Operating profit margin, per cent                        | 21.9%   | 20.1%   | 26.0%   |
| Adjusted operating profit                                | 33,670  | 36,452  | 47,272  |
| Adjusted operating profit margin, per cent               | 22.4%   | 21.1%   | 26.4%   |
| Basic EPS (EUR)  | 1.25    | 1.45    | 1.80    |
| Diluted EPS (EUR)  | 1.24    | 1.44    | 1.79    |
| Key cash flow indicators                                 |         |         |         |
| Cash flow from operating activities                      | 39,139  | 24,335  | 21,816  |
| Operating free cash flow                                 | 44,601  | 33,989  | 20,447  |
| Cash conversion, per cent                                | 111.7%  | 79.1%   | 38.5%   |
| Investments in tangible and intangible assets            | -3,124  | -3,587  | -11,762 |
| Financial position key figures                           |         |         |         |
| Net debt   | 37,569  | 54,529  | 43,817  |
| Net debt / adjusted EBITDA (Leverage), per cent          | 0.9     | 1.3     | 0.8     |
| Net working capital                                      | 36,132  | 45,319  | 41,931  |
| Capital employed excluding goodwill, average             | 76,129  | 66,836  | 41,984  |
| Capital employed excluding goodwill at the end of period | 79,435  | 79,435  | 54,236  |
| Adjusted return on capital employed (ROCE), per cent     | 44.2%   | 54.5%   | 112.6%  |
| Equity ratio, per cent                                   | 51.0%   | 47.3%   | 42.4%   |
| Return on equity (ROE), per cent                         | 22.5%   | 30.8%   | 45.5%   |

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The Group's revenue decreased in January-December by 12.7% to EUR 150.5 million (172.4). At comparable exchange rates, revenue decreased by 11.7% to EUR 152.2 million. Organic revenue growth was -9.4%. Revenue increased in North America but decreased compared to the previous year in all other market areas. The revenue decrease in other countries was driven by the exit from Russia in 2022.

Revenue decreased in all product groups in January–December, excluding accessories and heater stones, where sales increased, driven by heater stone sales. The decline in the sales of spare parts and services was driven by the general market development as well as by the exit from Russia in 2022.

Operating profit in 2023 was EUR 33.0 million (34.7). The operating profit included EUR 0.6 million (1.8) of items affecting comparability, mainly related to acquisitions and restructuring. Changes in exchange rates weakend the operating profit by approximately EUR 0.8 million, which was caused mainly by the weakening of the U.S. dollar.

The adjusted operating profit of EUR 33.7 million decreased from the previous year (36.5) and the operating profit margin was 22.4% (21.1). Net financial items for the review period were amounted to EUR -3,5 million (2.1). Harvia has an interest rate swap with a nominal value of 36.5 million that matures on 15 December 2026. Hedging produces clear savings on interest payments of Harvia in terms of cash flows. Fair value of the interest rate swap fluctuates according to interest rate market expectations,

and the change in value is recorded in net financial items as changes in fair value.

The result before taxes for January–December was EUR 29.5 million (36.8). The Group's taxes amounted to EUR -6.3 million (-8.7).

The result for the financial period attributable to the owners of the parent company was EUR 23.3 million (27.1) and the undiluted earnings per share were EUR 1.25 (1.45).

The Group's investments in 2023 were EUR 3.1 million (3.6). During 2023, Harvia made only minor investments to maintain and improve its factories. Harvia continued to improve its energy efficiency in several factories and increased automation in its factories in the United States and Germany. In addition, Harvia optimized its production processes with layout changes at the Muurame factory and continued to upgrade air conditioning and lighting to improve working conditions at the factories in Muurame and the United States. A production line for wood burning heater frames was completed in Muurame.

# PERSONNEL

The number of personnel employed by the Group at the end of December was 605 (633) and averaged 612 (768) in January-December. Of the personnel at the end of December, 238 (240) was working in Finland, 116 (136) in Germany, 76 (66) in the United States, 67 (89) in Romania, 57 (58) in China and Hong Kong, 31 (32) in Austria, 12 (0) in Italy, 6 (9) in Estonia, 2 (2) in Sweden and 0 (1) in Russia. The decrease in the number of personnel at the end of December compared to the previous year was mainly due to personnel reductions after change negotiations in Finland and restructuring in other countries as well. In addition, the exit from Russia in 2022 and acquisition of Italian Phoenix El-mec Srl impacted the personnel figures.

### RESEARCH AND PRODUCT DEVELOPMENT

In 2023. Harvia's product development supported the company's geographical expansion by the development and certification of products for the North American and Japanese markets. Harvia developed new products such as the new control unit Harvia Xenio universal for developing markets. The new control unit is suitable for all markets regardless of the type of electrical system used in the country. In 2023. Harvia focused on its strategic priorities: increasing the average purchase value by launching new products especially in the sauna category, expanding geographically by developing, getting approvals and launching new products to markets especially outside Europe, and improving productivity by focusing on quality, increasing automation and improving the efficiency of production processes.

During 1 January – 31 December 2023 there were on average 21 employees working in research and development. The Group's research and development expenditure amounted to EUR 2.3 million (EUR 2.8 million in 2022), of which EUR 1.7 million (EUR 2.2 million in 2022) were recognized as expenses.

### ASSESSMENT OF THE MOST SIGNIFICANT RISKS AND UNCERTAINTIES

General economic, social and political conditions impact Harvia's operating environment. Economic uncertainty in Finland, Europe, North America or more widely across the globe can affect the company's business in many ways and make accurate predictions and planning of future business more difficult than usual. Harvia is familiar with operating successfully in an environment shaped by changing market conditions, but the full impact of all changes in different markets is difficult to foresee, as the situation is in constant change.

Changes in consumer confidence and the resulting demand implications directly impact Harvia's business. Especially in the direct-to-consumer market, deteriorating consumer confidence can result in individual consumers postponing investments in new saunas and components, and to a lesser extent, in postponing replacement demand. In addition, the availability of energy and energy prices may impact consumer confidence and the frequency of sauna usage.

The Russian invasion of Ukraine has impacted Harvia, even if many of the impacts have been indirect. These indirect impacts have been visible in the higher raw material prices, increased inflation, reduced consumer confidence and increased energy prices. Related energy saving measures were notable especially in Europe between fall 2022 and spring 2023. Harvia suspended its operations in Russia at the beginning of March 2022 due to the war in Ukraine and completed its exit from Russia by selling its 80% share in EOS Russia in November 2022. The transaction was closed in March 2023 after receiving relevant approvals from Russian authorities. Developments related to the war and its impacts as well as other geopolitical events can further affect Harvia either directly or indirectly.

The increase in cyber threats worldwide alongside the growing dependency on digital infrastructure cause risks to Harvia's business and its critical data. While the Group continuously takes actions to prepare for these risks and protect its digital infrastructure, operations and people against them, cyber threats in many forms can potentially affect Harvia. This could occur either directly by disrupting or endangering Harvia's daily operations or compromising data or indirectly through attacking Harvia's suppliers or customers, and thus can potentially result in financial, operational or reputational damage to the company.

The self-sufficiency of the Group's manufacturing process, the backup supplier system for materials and the widely dispersed customer base balance potential strategic risks. Production is based on the company's own design and patents, and these are used to manage potential operational risks. Damage risks are covered with insurances where possible, and their coverage is assessed annually together with the insurance company.

The Group's loans consist of long-term liabilities. The loans include covenants, which in unfavorable business conditions may require new financing negotiations with the bank. The company protects itself from interest risks arising from bank loans with interest rate swaps amounting to EUR 36.5 million. Harvia has business operations in several countries. Harvia is exposed to transaction and translation risks mainly relating to the U.S. dollar. Exchange rate risks have thus far not been significant for the Group, and Harvia has not protected itself from these risks with currency derivatives.

The principles of Harvia's financing risk management will be described in the Consolidated Financial Statements 2023 and the general principles of risk management on the company's website at <u>www.harviagroup.com</u>.

### **GROUP STRUCTURE**

Harvia Plc is a holding company and the parent company of Harvia Group. Harvia Plc owns through Harvia Group Oy, another holding company, the daughter company Harvia Finland Oy that produces heaters and sauna and spa products. Velha Oy that produces saunas and Sentiotec GmbH subgroup that is specialized in control units. sauna rooms and sauna heaters. Harvia Finland Oy owns Harvia (HK) Sauna Co. Ltd subgroup and daughter companies Harvia Estonia Ü, LLC Harvia RUS. Saunamax Ov. Phoenix El-Mec Srl and a joint venture Harvia Japan Limited, Harvia Group Oy established Harvia US Holdings Inc. subgroup to United States in 2018. In May 2021, Harvia acquired hot tub manufacturer Kirami Oy. After the acquisition Harvia owns also 50% of an Estonian production company Metagrupp OÜ and 60% of a sales company Kirami Sweden AB. In August 2021, Harvia signed and closed an agreement to acquire Sauna-Eurox Oy, and its sister company Parhaat Löylyt Oy.

In April 2020, Harvia acquired the majority of the EOS Group and established Harvia Holding GmbH to hold the subgroup in Germany. On 27 July 2022. Harvia Plc acquired a 21.4% minority shareholding of EOS Group's German operations from Mr. Rainer Kunz, Managing Director of EOS Group. After the transaction, EOS Group's German operations are fully owned by Harvia, On 7 November 2022, Harvia Plc signed an agreement to sell its 80.0% shareholding of EOS Russia to Mr. Vasilii Sosenkov. After the transaction Harvia does not own any shareholding in EOS Russia. Closing of the transaction was completed in March 2023 after approval from the Russian officials on 10 March 2023. In 2023 Harvia establisded a joint venture Harvia Japan Limited and acquired electromechanical timer manufacturer Phoenix FI-Mec

HARVIA

### **ANNUAL GENERAL MEETING**

The Annual General Meeting of Harvia, held on 20 April 2023, approved the financial statements and discharged the members of the Board of Directors and the company's CEO from liability for the financial year 2022. The Annual General Meeting approved in an advisory decision the remuneration report for the governing bodies.

The Annual General Meeting approved the Board of Directors' proposal that EUR 0.64 per share be paid as dividend and that the remainder of the distributable funds be transferred to shareholders' equity. The dividend is paid in two installments. The first installment, EUR 0.32 per share, was paid on 2 May 2023. The second installment, EUR 0.32 per share, was paid on 30 October 2023. The record date of the dividend date was 23 October 2023. The Annual General Meeting resolved that the Board of Directors consists of six members. Olli Liitola, Anders Holmén, Hille Korhonen and Heiner Olbrich were re-elected to the Board of Directors and Markus Lengauer and Catharina von Stackelberg-Hammarén were elected as new members of the Board of Directors. Authorized Public Accounting firm PricewaterhouseCoopers Oy was elected as the Auditor of the company and Markku Katajisto, Authorized Public Accountant, acts as the responsible auditor.

The Board of Directors was authorized to resolve on the repurchase of a maximum of 934,711 shares in the company in one or several tranches. The maximum number of shares to be repurchased represents approximately 5% of all the shares in the company on the date of the Annual General Meeting. The authorization may be used for the purposes of the company's share-based incentive systems and other matters decided by the Board of Directors. The authorization is valid until the closing of the next Annual General Meeting, but no longer than until 30 June 2024.

# SHARE-BASED INCENTIVE PLAN

Harvia has a share based long-term incentive plan for the CEO, for Management Team members and some other key employees. The plan form a part of Harvia Plc's remuneration program for its executives, and the aim of the plan is to support the implementation of the company's strategy, to align the interests of the executives with interests of the shareholders to increase the value of the company, to improve the performance of the company, and to retain the executives. The long-term incentive plan consists of three performance periods of four calendar years each 2021-2023, 2022-2024 and 2023-2025. The Board of Directors decides separately for each performance period the plan participants, performance criteria, and related targets, as well as the minimum, target, and maximum reward potentially payable based on target attainment.

The Board of Directors of Harvia Plc decided on 26 June 2023 to continue the Long-term Performance Share Plan for the management team and other key employees for the performance period 2023-2025. In the performance period 2023-2025, the plan has 16 participants at most and the targets for the performance period relate to the company's total shareholder return, revenue growth, CO2 emissions and EBIT margin. The maximum number of Harvia Plc shares to be paid based on the performance period 2023–2025 is 61.600. This number of shares represents the gross earning, from which the withholding of tax and possible other applicable contributions are deducted and the remaining net amount is paid in shares. However, the company has the right to pay the reward fully in cash under certain circumstances. Potential rewards from the performance period 2023-2025 will be paid out durina sprina 2026.

### BOARD OF DIRECTORS PROPOSAL FOR DISTRIBUTION OF PROFIT

Harvia Plc's total unrestricted equity amounts to EUR 75,439,602 in total, of which profit for the period accounts for EUR 15,481,367. In order to determine the amount of dividend, the Board of

Directors has assessed the company's solvency and financial standing after the end of the period.

Harvia's Board of Directors proposes to the Annual General Meeting that the company distributes a dividend of EUR 0.68 (0,64) per share, EUR 12,712,080.48 in total, for the financial period ended 31 December 2023. The Board of Directors proposes the dividend to be paid in two instalments, EUR 0.34 in May 2024 and EUR 0.34 in October 2024.

# BOARD OF DIRECTORS AND THE COMPANY'S AUDITORS

Harvia Plc's members of the Board of Directors were Olli Liitola, Sanna Suvanto-Harsaae (until 20 April 2023), Hille Korhonen, Anders Holmén and Heiner Olbrich and Markus Lengauer and Catharina von Stackelberg-Hammarén (both as of 20 April 2023). Olli Liitola acted as Chairman of the Board. Company CEO was Tapio Pajuharju (until 31 May 2023) and Matias Järnefelt (as of 1 June 2023). Company auditor has been PricewaterhouseCoopers Oy, Markku Katajisto, Authorised Public Accountant as the responsible auditor.

Group management team was: CEO Tapio Pajuharju (unti 31 May 2023) and CEO Matias Järnefelt (as of 1 June 2023), Chief Financial Officer Ari Vesterinen, Export Director David Ahonen, Chief Technology Officer Timo Harvia, Sales Director, Scandinavia Tomas Hjälmeby, Vice President, Innovation & Marketing Päivi Juolahti, Sales Director, Finland Anssi Pelkonen, Vice President, Operations & Sourcing Mika Suoja, Sales Director, Central Europe Markus Wörmanseder and CEO of the EOS Group Rainer Kunz.

On 28 March 2023, the Board of Directors of Harvia appointed Matias Järnefelt as Harvia's new CEO. On 17 November 2022, Harvia had announced that Tapio Pajuharju, CEO of Harvia Plc, had resigned from his position. Pajuharju continued in his role until 31 May 2023, and Järnefelt started in his position on 1 June 2023.

On 28 September 2023, Harvia Plc announced that Rainer Kunz, Managing Director of EOS Group and a member of Harvia's Management Team, had decided to leave his position in Harvia Group. Kunz will continue to work for Harvia until the end of March 2024.

On 17 October 2023, Harvia announced that it is changing its organizational structure and making changes to its Group Management Team. The new organization consists of four geographical sales regions: North America, Northern Europe, Continental Europe, and Asia-Pacific-MEA (Middle East & Africa). It also encompasses five Group functions: Marketing & Brand, Products & Solutions, Innovation & Technology, Operations, as well as Support functions. Additionally, there is a Management Team position for the Head of EOS Brand and Products. The new organizational structure is effective as of 1 January 2024. It will also be reflected in Harvia's financial reporting of revenue by market area as of Q1 2024.

On 18 September 2023, Harvia Plc announced the composition of the Shareholders' Nomination Board, which is comprised of representatives appointed by the company's four largest shareholders. Juho Lipsanen (Onvest Oy), Jarno Käyhkö (WestStar Oy), Timo Harvia (Tiipeti Oy) and Annika Ekman (Keskinäinen Eläkevakuutusyhtiö Ilmarinen) were appointed to Harvia Plc's Shareholders' Nomination Board. In addition, Olli Liitola, the Chair of the Board of Directors of Harvia, serves as an expert in the Nomination Board without being a member.

### PROPOSALS OF OF THE SHAREHOLDERS' NOMINATION BOARD

The Shareholders' Nomination Board of Harvia Plc proposes the following to the Annual General Meeting planned to be held on 26 April 2024:

The Nomination Board proposes that the number of members of the Board of Directors shall be six. The Shareholders' Nomination Board proposes that Olli Liitola. Anders Holmén. Hille Korhonen. Heiner Olbrich, Markus Lengauer and Catharina von Stackelberg-Hammarén be reappointed to the Board of Directors. All proposed persons have given their consent to the appointment. They are independent of the company and of the major shareholders of the company. Olli Liitola has announced that he will renounce his position as Chair of the Board of Directors, but that he is available for the appointment as a member of the Board of Directors. The Nomination Board recommends that the Board of Directors would elect Heiner Olbrich as its Chair.

## **OUTLOOK FOR FUTURE**

HARVIA

According to Harvia's estimate, there are approximately 18 million saunas in the world. This large sauna base provides significant business arising from the replacement of saunas and sauna heaters. Due to the stable demand that arises from the need to replace sauna heaters regularly, the sauna and spa market has been traditionally resilient to economic downturns. This has been true especially for the more mature sauna markets.

Historically, the sauna and spa market has grown annually by an average of 5%. However, the market growth was significantly higher during the COVID-19 induced lockdowns prior to 2022, when the demand was fueled by increasing awareness of the health benefits of sauna and the home improvement boom. The awareness of sauna and its health benefits has continued to grow also after the pandemic.

In general, the sauna and spa market tends to witness some seasonality with slightly stronger demand in the early and late part of the year and lower during the summer months. During the pandemic, this was hardly visible, but in 2023 there were signs that the seasonality in demand is returning closer to the historical patterns.

Especially in Europe, the sauna and spa market has been heavily impacted by the Russian invasion of Ukraine in February 2022 and the wider economic development afterwards. At the end of 2022 and during 2023, high economic uncertainty, elevated inflation and interest rates, as well as eroded consumer confidence widely affected the European sauna and spa market across product segments. However, the negative impacts have not been equally strong in all European countries. During the fourth quarter, the market conditions started to show signs of stabilization in Central Europe. In Finland and Scandinavia, where the demand has traditionally been very resilient in economic downturns, the market conditions remained challenging as high interest rates, challenges in the construction sector and weak consumer confidence continued to prevail.

Outside Europe, especially in North America and Asia, the sauna and spa market has continued to grow also after the pandemic. The strong growth in North America has been heavily supported by the growing awareness of sauna and its health benefits as well as strong consumer confidence and economic conditions. The demand in market areas outside Europe continues to be skewed towards more high-end products, especially compared to Finland. The increase in the popularity of sauna, low but increasing sauna penetration, and resilient high-end demand continue to support market growth in the emerging sauna and spa markets.

According to the management's estimate, Harvia's share of the sauna and spa market has increased during the last few years. In 2023, Harvia's share of the sauna and spa market was estimated to be 5%. The company's share of the sauna heater and sauna component market is estimated to be over 20%. The company's management estimates that Harvia has the leading position in the global sauna and spa market.

# SIGNIFICANT EVENTS AFTER THE REVIEW PERIOD

Harvia Plc has appointed Jennifer Thayer as Head of Region, North America and President of Harvia US Inc., and a member of the management team of Harvia Group. In her role, Thayer will be responsible for leading the North American commercial organization and driving the growth and profitability of Harvia's business in the region. She will assume her position on 1 February 2024 and report to the CEO of Harvia Plc.

# **Non-financial Information**

# HARVIA'S BUSINESS MODEL AND SUSTAINABILITY

HARVIA

Sustainability is built into Harvia's values, mission, vision and purpose. Harvia wants to make the relaxing and health-promoting experience of sauna bathing available to everyone. The company also wants to be the most trusted partner in the industry. Harvia's values incorporate sustainability, taking care of the environment, and people. Harvia's products are made sustainably and designed to be safe and long-lasting.

Harvia follows the company's sustainability program 2022–2025. Its key elements are a commitment to promoting a long and good life, providing safe and sustainable experiences, minimizing the carbon footprint and ensuring the well-being and safety of key stakeholders. Within its sustainability program, Harvia has especially developed its reporting by setting clear targets and metrics for many of the principles and ways of working that the company has applied for a long time. Harvia strives to reduce the greenhouse gas emissions of its operations to mitigate global warming and promote global efforts to safeguard the environment. The company's objective is to reach carbon neutrality in its own operations by 2030.

Harvia's strategy has a strong focus on growth, and the company has achieved its target of being the largest comprehensive operator in the sauna and spa market. Industry leadership is built on innovation, sustainability, skilled personnel, and digitalization. Sustainability-related risks are identified and managed preventatively as part of Harvia Group's risk management. Climate-related risks have been processed as part of a materiality analysis, and the identified key themes are included in the sustainability program and the related monitoring.

Harvia started preparing for EU's upcoming Corporate Sustainability Reporting Directive. In 2023, the company carried out a double materiality assessment to identify the most significant sustainability topics both from financial materiality and impact materiality perspective. The results of the materiality assessment will form the foundation for developing Harvia Group's sustainability management and reporting going forward.

### **CORE POLICIES AND PRINCIPLES**

Harvia's operations are based on the company's values and the Harvia Code of Conduct. The Code of Conduct is part of the orientation program for new employees and other company trainings. The company has also introduced an environmental handbook in its operations in Finland.

For reporting potential misconduct, Harvia has an anonymous whistleblowing channel in use, and possible observations are duly investigated by an external expert partner. In 2023, one report was made through the whistleblowing channel. It was handled in accordance with the company's processes. The channel covers the entire Group, and it is also available to all external stakeholders. Harvia Group requires that all its suppliers act responsibly and that its contract suppliers commit to the Harvia Supplier and Partners' Code of Conduct. It is divided into ethics, corruption, labor force, health and safety and environment. The majority (74%) of existing suppliers of goods and services at Harvia have agreed to comply with the Code of Conduct, and compliance is a prerequisite for new suppliers. The company's goal is that all suppliers whose annual purchases by Harvia total at least 20,000 euros have committed to the Code of Conduct by 2027.

### **ENVIRONMENT**

From the outset, Harvia's products are made sustainably and designed to be safe and longlasting. Environmental and safety perspectives are considered in everything from design to production, logistics, use and recycling. Sustainable sourcing and materials form an important part of Harvia's sustainability program.

The company conducts continuous development and research to ensure that its products are always safe to use and increase the well-being of the users. All heaters meet the requirements of the target market legislation. Harvia also studies the energy consumption of electric heaters and advises consumers on correct use of the heaters.

Harvia is an active participant in the research of cleaner burning in Finland and in projects aiming for industry standardization in Europe. Harvia's emissions calculation is performed in accordance with the standards and guidelines of the Greenhouse Gas Protocol (GHG). Harvia's Group-level Scope 1  $CO_2$  emissions in 2023 were 997.6 tCO<sub>2</sub> (1,196) and Scope 2 emissions 745 tCO<sub>2</sub> (749). The share of emission-free electricity in Harvia Group was 75% (73) in 2023.

All the electricity used at Harvia's Muurame factory, the EOS, Kirami and Sauna-Eurox factories and in the Sentiotec unit is from 100% emissionfree sources. Some of the electricity used at the Muurame factory is produced by the factory's solar panels. Energy consumption of the factories is monitored in real time, which allows immediate actions to be taken in case of consumption changes. The partners of Harvia Group aim to reach emission-free transportation in foreign freight by 2050. In domestic freight, the goal of Harvia's partner is to reduce emissions to net zero already in 2040.

Harvia's European sauna factories procure their wood materials from suppliers that have a valid Chain of Custody certification.

The stainless steel used in Finland and Germany is manufactured with over 90% recycled steel. The recycled steel itself is fully recyclable. In Finland, steel is transported from nearby, minimizing the carbon footprint of transportation. Harvia only uses domestic stone in Finland and also exports stone from Finland to its other European factories. The company's operations in China have their own channel for procuring stone. In terms of waste and losses, the company aims to prevent waste with efficient use of materials and especially by decreasing plastic waste. The waste is sorted as carefully as possible and delivered to appropriate processing or recycling.

### SOCIAL ISSUES AND EMPLOYEES

### SAUNA AND WELL-BEING

Well-being is still one of the most significant megatrends. Sauna offers a way to relax and unwind, but according to research it is also good for the health. Sauna is good for cardiovascular health and helps with sleeping difficulties as well as relaxes muscles and affects the body similar to exercise. Harvia's product offering covers all three sauna types: traditional saunas, steam saunas and infrared saunas. The company's products are used by both consumers and sauna and spa industry professionals alike.

#### PERSONNEL

A key factor behind Harvia's success is the skilled and motivated personnel, whose well-being the company looks after. Key sustainability elements related to personnel include well-being and job satisfaction, attracting and retaining talent, respecting the rights of employees, and health and safety at work.

Harvia monitors the job satisfaction and well-being of its personnel by conducting Group-wide surveys at regular intervals. In the Group-wide personnel survey conducted in 2023, the response rate was 66%. The results were in line with the previous survey conducted in 2021. Harvia is committed to maintain a safe and warm community consisting of employees, partners, customers and other stakeholders. The commitment focuses on collaboration, supporting and helping each other, competence development and safety, which facilitate well-being and long relationships. During the year, the company invested into new machinery, which increases safety by default. In 2023, occupational safety reporting was expanded to cover the whole Group. No serious occupational accidents were reported in the company during the year.

The company takes care of the continuous competence development of its personnel. In 2023, the company carried out, among others, trainings for leadership, electrical safety and first aid. In addition, various industry experts participated in trainings related to their own areas of expertise. The company's operations also necessitate many trainings required by authorities.

# RESPECTING HUMAN RIGHTS AND PREVENTION OF CORRUPTION AND BRIBERY

Harvia's Code of Conducts defines the company's approach to human rights and political activity, as well as rejection of corruption, bribery or the use of child and forced labor. Harvia requires the same from its subcontractors. The company conducts thorough due diligence in terms of its customers and takes into account, for instance, EU guidelines. In 2023, no cases related to human rights, corruption or bribery were reported.

# **Disclosure according to the EU Taxonomy Regulation**

The Taxonomy Regulation 2020/852 is a key component of the European Commission's action plan to redirect capital flows towards a more sustainable economy. It represents an important step towards achieving carbon neutrality by 2050 in line with EU goals as the Taxonomy is a classification system for environmentally sustainable economic activities. The six environmental objectives defined under the EU Taxonomy are:

- 1. climate change mitigation,
- 2. climate change adaptation,
- 3. sustainable use and protection of water and marine resources,
- 4. transition to a circular economy,
- 5. pollution prevention and control, and
- 6. protection and restoration of biodiversity and ecosystems.

Taxonomy Regulation (Regulation (EU) 2020/852, Article 8) applies to companies like Harvia that report according to the European Non-Financial Reporting Directive (2014/95/EU). The following section presents the share of group net turnover i.e. revenue, capital expenditure (Capex) and operating expenditure (Opex) for the reporting period 2023, which are associated with Taxonomyeligible and Taxonomy-aligned economic activities. Taxonomy-eligible and Taxonomy-aligned compliance have been analyzed on the basis of taxonomy legislation, Climate Delegated Act and Environmental Delegated Act. Taxonomy-aligned compliance is achieved when Taxonomy-eligible economic activities contribute significantly to at least one environmental objective by meeting pre-defined technical screening criteria, the activities do not cause significant harm to other environmental objectives according to the Do No Significant Harm (DNSH) criteria, and the Minimum Safeguards defined in the Taxonomy are met. Harvia has assessed its Minimum Safeguards against the minimum requirements of the EU Taxonomy Regulation (EU) 2020/852 on human rights, corruption, bribery, tax regulation and fair competition. Harvia assesses its activities as compliant with the taxonomy criteria.

# **ACCOUNTING POLICIES**

Harvia has assessed the relevant taxonomyeligible and taxonomy-aligned economic activities in accordance with Regulation (EU) 2020/852. The assessment was conducted together with representatives from different business areas, the sustainability team and the finance department.

## TAXONOMY-ELIGIBLE AND -ALIGNED REVENUE

For fiscal year 2023, Harvia has identified one Taxonomy activity related to the Climate Change Mitigation (CCM) objective that is both Taxonomy eligible and Taxonomy aligned: CCM 3.5. "Manufacture of energy efficiency equipment for buildings". The activities that have been considered eligible under the activity CCM 3.5. relate to energy efficiency for heating products, appliances, saunas and sauna technology. The activities that have been considered aligned under the activity CCM 3.5. relate to energy-saving automation for the control and maintenance of sauna technology. Under the Circular Economy (CE) objective, activity CE 5.2. "Sale of spare parts", is also Taxonomyeligible. Harvia products are built to last, designed to be serviceable, repairable, and durable. With a comprehensive range of spare parts, Harvia supports sustainable circular economy. 75

The proportion of Taxonomy-eligible economic activities has been calculated as the part of revenue derived from products and services associated with Taxonomy-eligible economic activities CCM 3.5. and CE 5.2., divided by the Harvia consolidated revenue (see Note 2.1 Revenue).

The proportion of Taxonomy-aligned economic activities has been calculated by dividing the revenue from the sales associated with Taxonomyaligned economic activity CCM 3.5. by the Harvia consolidated revenue.

Increased sales of products that impact on energy efficiency of saunas as well as new climate targets have increased the share of taxonomy-eligible and taxonomy-compliant turnover.

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### PROPORTION OF TURNOVER FROM PRODUCTS OR SERVICES ASSOCIATED WITH TAXONOMY-ALIGNED ECONOMIC ACTIVITIES - DISCLOSURE COVERING YEAR 2023

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| Financial year N   |              | 2023         |                                       |                                  | Substa                           | ntial con                | tribution                | i criteria               |                          | DNSH criteria<br>('Does Not Significantly Harm') |                                   |            |                | m')                      |                   |                            |  |                                    |   |  |
|--|--------------|--------------|---------------------------------------|----------------------------------|----------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--|-----------------------------------|------------|----------------|--------------------------|-------------------|----------------------------|--|------------------------------------|---|--|
| Economic Activities (1)  | Code (a) (2) | Turnover (3) | Proportion of<br>Turnover. year N (4) | Climate Change<br>Mitigation (5) | Climate Change<br>Adaptation (6) | Water (7)                | Pollution (8)            | Circular Economy<br>(9)  | Biodiversity (10)        | Climate Change<br>Mitigation (11)                | Climate Change<br>Adaptation (12) | Water (13) | Pollution (14) | Circular Economy<br>(15) | Biodiversity (16) | Minimum<br>Safeguards (17) | Proportion of<br>Taxonomy aligned<br>(A.1.) or eligible<br>(A.2.) turnover. year<br>N-1 (18) | Category enabling<br>activity (19) | Category<br>transitional activity<br>(20) |  |
|  |              | €            | %                                     | Y; N;<br>N/EL<br>(b) (c)         | Y; N;<br>N/EL<br>(b) (c)         | Y; N;<br>N/EL<br>(b) (c) | Y; N;<br>N/EL<br>(b) (c) | Y; N;<br>N/EL<br>(b) (c) | Y; N;<br>N/EL<br>(b) (c) | Y/N  | Y/N                               | Y/N        | Y/N            | Y/N                      | Y/N               | Y/N                        | %  | E                                  | т   |  |
| A. TAXONOMY-ELIGIBLE ACTIVITIES  |              | 0            | 70                                    |                                  |                                  |                          |                          |                          |                          | 1/14   | 1/14                              | 1714       | 1714           | 1714                     | 1714              | 1/14                       | ,0   |                                    |   |  |
| A.1. Environmentally sustainable activities<br>(Taxonomy-aligned)  |              |              |                                       |                                  |                                  |                          |                          |                          |                          |  |                                   |            |                |                          |                   |                            |  |                                    |   |  |
| Manufacture of energy efficient equipment for buildings  | CCM<br>3.5.  | 5,347,000    | 3.6%                                  | Y                                | N/EL                             | N/EL                     | N/EL                     | N/EL                     | N/EL                     | Y  | Y                                 | Y          | Y              | Y                        | Y                 | Y                          | 2.1%   |                                    |   |  |
| Turnover of environmentally sustainable activities (Taxonomy-aligned) (A.1)  |              | 5,347,000    | 3.6%                                  | 3.6%                             | 0%                               | 0%                       | 0%                       | 0%                       | 0%                       | Y  | Y                                 | Y          | Y              | Y                        | Y                 | Y                          | 2.1%   |                                    |   |  |
| Of which Enabling  |              | 5,347,000    | 3.6%                                  | 3.6%                             | 0%                               | 0%                       | 0%                       | 0%                       | 0%                       | Y  | Y                                 | Y          | Y              | Y                        | Y                 | Y                          | 2.1%   | E                                  |   |  |
| Of which Transitional  |              |              | %                                     | %                                |                                  |                          |                          |                          |                          | Y  | Y                                 | Y          | Y              | Y                        | Y                 | Y                          | %  |                                    | Т   |  |
| A.2 Taxonomy-Eligible but not environmentally<br>sustainable activities (not Taxonomy-aligned<br>activities) (g)           |              |              |                                       |                                  |                                  |                          |                          |                          |                          |  |                                   |            |                |                          |                   |                            |  |                                    |   |  |
| Manufacture of energy efficient equipment for buildings  | CCM<br>3.5.  | 1,669,000    | 1.1%                                  | EL                               | N/EL                             | N/EL                     | N/EL                     | N/EL                     | N/EL                     |  |                                   |            |                |                          |                   |                            | 0.5%   |                                    |   |  |
| Sale of spare parts  | CE<br>5.2.   | 3,716,000    | 2.5%                                  | N/EL                             | N/EL                             | N/EL                     | N/EL                     | EL                       | N/EL                     |  |                                   |            |                |                          |                   |                            | 0.0%   |                                    |   |  |
| Turnover of Taxonomy-eligible but not<br>environmentally sustainable activities (not<br>Taxonomy-aligned activities) (A.2) |              | 5,385,000    | 3.6%                                  | 1.1%                             | 0%                               | 0%                       | 0%                       | 2.5%                     | 0%                       |  |                                   |            |                |                          |                   |                            | 0.5%   |                                    |   |  |
| A. Turnover of Taxonomy eligible activities (A.1+A.2)  |              | 10,732,000   | 7.1%                                  | 4.7%                             | 0%                               | 0%                       | 0%                       | 2.5%                     | 0%                       |  |                                   |            |                |                          |                   |                            | 2.6%   |                                    |   |  |
| B. TAXONOMY-NON-ELIGIBLE ACTIVITIES  |              |              |                                       |                                  |                                  |                          |                          |                          |                          |  |                                   |            |                |                          |                   |                            |  |                                    |   |  |
| Turnover of Taxonomy-non-eligible activities   |              | 139,815,000  | 92.9%                                 |                                  |                                  |                          |                          |                          |                          |  |                                   |            |                |                          |                   |                            |  |                                    |   |  |
| TOTAL  |              | 150,547,000  | 100%                                  |                                  |                                  |                          |                          |                          |                          |  |                                   |            |                |                          |                   |                            |  |                                    |   |  |

### TAXONOMY-ELIGIBLE AND -ALIGNED CAPEX

During the fiscal year 2023, Harvia has invested in Taxonomy-eligible activities related to the Climate Change Mitigation objective CCM 6.6."Freight transport services by road", CCM 7.3. "Installation, maintenance and repair of energy efficiency equipment" and CCM 7.4. "Installation, maintenance and repair of charging stations for electric vehicles in buildings (and parking spaces attached to buildings)", in low energy consumption lighting, improving the energy efficiency of buildings, electric forklifts and electric car charging points. These investments enable energy efficiency improvements in operations or lead to a reduction in greenhouse gas emissions.

The investments under the Taxonomy-aligned economic activity CCM 3.5. relate to developing automation for energy efficient control.

The Taxonomy-eligible Capex is defined as Taxonomy-eligible Capex divided by the total Capex. The Taxonomy-aligned Capex is defined as Taxonomy-aligned Capex divided by the total Capex.

Total Capex consists of additions to tangible and intangible fixed assets during the financial year, before depreciation and amortisation. Additions resulting from business combinations are also included. Goodwill is not included in Capex. For further details on accounting policies regarding Capex, see Note 3.2 and 3.4. of Harvia consolidated financial statements.

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### PROPORTION OF CAPEX FROM PRODUCTS OR SERVICES ASSOCIATED WITH TAXONOMY-ALIGNED ECONOMIC ACTIVITIES - DISCLOSURE COVERING YEAR 2023

| Financial year N  |              | 2023      | DNSH criteria<br>Substantial contribution criteria ('Does Not Significantly Harm') |                                  |                                  |                          |                          |                          |                          |                                   |                                   |            |                |                          |                   |                            |   |                                    |   |
|---|--------------|-----------|--|----------------------------------|----------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|-----------------------------------|-----------------------------------|------------|----------------|--------------------------|-------------------|----------------------------|---|------------------------------------|---|
| Economic Activities (1)   | Code (a) (2) | CapEx (3) | Proportion of<br>CapEx. year N (4)   | Climate Change<br>Mitigation (5) | Climate Change<br>Adaptation (6) | Water (7)                | Pollution (8)            | Circular<br>Economy(9)   | Biodiversity(10)         | Climate Change<br>Mitigation (11) | Climate Change<br>Adaptation (12) | Water (13) | Pollution (14) | Circular Economy<br>(15) | Biodiversity (16) | Minimum<br>Safeguards (17) | Proportion of<br>Taxonomy aligned<br>(A.1.) or eligible<br>(A.2.) CapEx. year<br>N-1 (18) | Category enabling<br>activity (19) | Category<br>transitional activity<br>(20) |
|   |              | €         | %  | Y; N;<br>N/EL<br>(b) (c)         | Y; N;<br>N/EL<br>(b) (c)         | Y; N;<br>N/EL<br>(b) (c) | Y; N;<br>N/EL<br>(b) (c) | Y; N;<br>N/EL<br>(b) (c) | Y; N;<br>N/EL<br>(b) (c) | Y/N                               | Y/N                               | Y/N        | Y/N            | Y/N                      | Y/N               | Y/N                        | %   | E                                  | Т   |
| A. TAXONOMY-ELIGIBLE ACTIVITIES   |              |           |  |                                  |                                  |                          |                          |                          |                          |                                   |                                   |            |                |                          |                   |                            |   |                                    |   |
| A.1. Environmentally sustainable activities<br>(Taxonomy-aligned)   |              |           |  |                                  |                                  |                          |                          |                          |                          |                                   |                                   |            |                |                          |                   |                            |   |                                    |   |
| Manufacture of energy efficient equipment for buildings   | CCM<br>3.5.  | 18.000    | 0.6%   | Y                                | N/EL                             | N/EL                     | N/EL                     | N/EL                     | N/EL                     | Y                                 | Y                                 | Y          | Y              | Y                        | Y                 | Y                          | 4.8%  |                                    |   |
| CapEx of environmentally sustainable activities<br>(Taxonomy-aligned) (A.1)   |              | 18.000    | 0.6%   | 0.6%                             | 0%                               | 0%                       | 0%                       | 0%                       | 0%                       | Y                                 | Y                                 | Y          | Y              | Y                        | Y                 | Y                          | 4.8%  |                                    |   |
| Of which Enabling   |              | 18.000    | 0.6%   | 0.6%                             | 0%                               | 0%                       | 0%                       | 0%                       | 0%                       | Y                                 | Y                                 | Y          | Y              | Y                        | Y                 | Y                          | 4.8%  | E                                  |   |
| Of which Transitional   |              |           | %  | %                                |                                  |                          |                          |                          |                          | Y                                 | Y                                 | Y          | Y              | Y                        | Y                 | Y                          | %   |                                    | Т   |
| A.2 Taxonomy-Eligible but not environmentally<br>sustainable activities (not Taxonomy-aligned<br>activities) (g)                        |              |           |  |                                  |                                  |                          |                          |                          |                          |                                   |                                   |            |                |                          |                   |                            |   |                                    |   |
| Freight transport services by road  | CCM<br>6.6.  | 40.000    | 1.3%   | EL                               | N/EL                             | N/EL                     | N/EL                     | N/EL                     | N/EL                     |                                   |                                   |            |                |                          |                   |                            | 1.5%  |                                    |   |
| Installation. maintenance and repair of energy efficiency equipment   | CCM<br>7.3.  | 150.000   | 4.8%   | EL                               | N/EL                             | N/EL                     | N/EL                     | N/EL                     | N/EL                     |                                   |                                   |            |                |                          |                   |                            | 0.4%  |                                    |   |
| Installation. maintenance and repair of charging stations for electric vehicles in buildings (and parking spaces attached to buildings) | CCM<br>7.4.  | 2.000     | 0.1%   | EL                               | N/EL                             | N/EL                     | N/EL                     | N/EL                     | N/EL                     |                                   |                                   |            |                |                          |                   |                            | 0%  |                                    |   |
| CapEx of Taxonomy-eligible but not<br>environmentally sustainable activities (not<br>Taxonomy-aligned activities) (A.2)                 |              | 192.000   | 6.1%   | 6.1%                             | 0%                               | 0%                       | 0%                       | 0%                       | 0%                       |                                   |                                   |            |                |                          |                   |                            | 1.9%  |                                    |   |
| A. CapEx of Taxonomy eligible<br>activities (A.1+A.2)   |              | 210.000   | 6.7%   | 6.7%                             | 0%                               | 0%                       | 0%                       | 0%                       | 0%                       |                                   |                                   |            |                |                          |                   |                            | 6.7%  |                                    |   |
| B. TAXONOMY-NON-ELIGIBLE ACTIVITIES   |              |           |  |                                  |                                  |                          |                          |                          |                          |                                   |                                   |            |                |                          |                   |                            |   |                                    |   |
| CapEx of Taxonomy-non-eligible activities   |              | 2.914.000 | 93.3%  |                                  |                                  |                          |                          |                          |                          |                                   |                                   |            |                |                          |                   |                            |   |                                    |   |
| TOTAL   |              | 3.124.000 | 100%   |                                  |                                  |                          |                          |                          |                          |                                   |                                   |            |                |                          |                   |                            |   |                                    |   |

### TAXONOMY-ELIGIBLE AND -ALIGNED OPEX

Harvia has identified as Taxonomy-eligible Opex in relation to climate change mitigation objective under activities CCM 6.5 "Transport by motorbikes, passenger cars and light commercial vehicles", CCM 6.6. and. CCM 7.5 "Installation, maintenance and repair of instruments and devices for measuring, regulation and controlling energy performance of buildings", the non-capitalised costs of the group related to renovation, maintenance and repair of buildings and associated equipment, monitoring of the energy efficiency of buildings, all direct costs related to the daily use of tangible assets and the leasing of environmentally friendly vehicles. No Taxonomyaligned Opex was identified for financial year 2023.

The Taxonomy-eligible Opex is defined as Taxonomy-eligible Opex divided by the total Opex as defined in the Taxonomy Regulation. Total Opex consists of direct non-capitalized costs that relate to research and development, building renovation measures, short-term lease, maintenance and repair, and any other direct expenditures relating to the day-to-day servicing of assets of property, plant and equipment.

Double counting has been avoided by allocating Taxonomy-eligible and -aligned turnover, capital and operating expenditure to only one economic activity.

EU Taxonomy Regulation and reporting requirements will develop in the coming years, and Harvia will update its Taxonomy assessment and reporting according to the requirements.

### PROPORTION OF OPEX FROM PRODUCTS OR SERVICES ASSOCIATED WITH TAXONOMY-ALIGNED ECONOMIC ACTIVITIES - DISCLOSURE COVERING YEAR 2023

| Financial year N   |              | 2023      |                                   | DNSH criteria           Substantial contribution criteria         ('Does Not Significantly Harm') |                                  |                          |                          |                          |                          |                                   |                                   |            |                |                          |                   |                            |  |                                    |
|--|--------------|-----------|-----------------------------------|---|----------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|-----------------------------------|-----------------------------------|------------|----------------|--------------------------|-------------------|----------------------------|--|------------------------------------|
| Economic Activities (1)  | Code (a) (2) | OpEx (3)  | Proportion of OpEx,<br>year N (4) | Climate Change<br>Mitigation (5)  | Climate Change<br>Adaptation (6) | Water (7)                | Pollution (8)            | Circular Economy<br>(9)  | Biodiversity (10)        | Climate Change<br>Mitigation (11) | Climate Change<br>Adaptation (12) | Water (13) | Pollution (14) | Circular Economy<br>(15) | Biodiversity (16) | Minimum<br>Safeguards (17) | Proportion of<br>Taxonomy aligned<br>(A.1.) or eligible<br>(A.2.) OpEx, year<br>N-1 (18) | Category enabling<br>activity (19) |
|  |              | €         | %                                 | Y; N;<br>N/EL<br>(b) (c)  | Y; N;<br>N/EL<br>(b) (c)         | Y; N;<br>N/EL<br>(b) (c) | Y; N;<br>N/EL<br>(b) (c) | Y; N;<br>N/EL<br>(b) (c) | Y; N;<br>N/EL<br>(b) (c) | Y/N                               | Y/N                               | Y/N        | Y/N            | Y/N                      | Y/N               | Y/N                        | %  | Е                                  |
| A. TAXONOMY-ELIGIBLE ACTIVITIES  |              | -         |                                   |   |                                  |                          |                          |                          |                          | .,                                | .,                                | .,         | .,             | .,                       | .,                | .,                         |  |                                    |
| OpEx of environmentally sustainable activities<br>(Taxonomy-aligned) (A.1)   |              |           | %                                 | %   | %                                | %                        | %                        | %                        | %                        | Y                                 | Y                                 | Y          | Y              | Y                        | Y                 | Y                          | %  |                                    |
| A.2 Taxonomy-Eligible but not environmentally<br>sustainable activities (not Taxonomy-aligned<br>activities) (g)                                   |              |           |                                   |   |                                  |                          |                          |                          |                          |                                   |                                   |            |                |                          |                   |                            |  |                                    |
| Transport by motorbikes, passenger cars and light commercial vehicles  | CCM<br>6.5.  | 8,000     | 0.2%                              | EL  | N/EL                             | N/EL                     | N/EL                     | N/EL                     | N/EL                     |                                   |                                   |            |                |                          |                   |                            | 0%   |                                    |
| Freight transport services by road   | CCM<br>6.6.  | 4,000     | 0.1%                              | EL  | N/EL                             | N/EL                     | N/EL                     | N/EL                     | N/EL                     |                                   |                                   |            |                |                          |                   |                            | 0%   |                                    |
| Installation, maintenance and repair of<br>instruments and devices for measuring,<br>regulation and controlling energy performance<br>of buildings | CCM<br>7.5.  | 34,000    | 0.8%                              | EL  | N/EL                             | N/EL                     | N/EL                     | N/EL                     | N/EL                     |                                   |                                   |            |                |                          |                   |                            | 0%   | I                                  |
| OpEx of Taxonomy-eligible but not<br>environmentally sustainable activities (not<br>Taxonomy-aligned activities) (A.2)                             |              | 46,000    | 1.1%                              | 1.1%  | 0%                               | 0%                       | 0%                       | 0%                       | 0%                       |                                   |                                   |            |                |                          |                   |                            | 0%   |                                    |
| A. OpEx of Taxonomy eligible activities (A.1+A.2)  |              | 46,000    | 1.1%                              | 1.1%  | 0%                               | 0%                       | 0%                       | 0%                       | 0%                       | -                                 |                                   |            |                |                          |                   |                            | 0%   |                                    |
| B. TAXONOMY-NON-ELIGIBLE ACTIVITIES  |              |           |                                   |   |                                  |                          |                          |                          |                          |                                   |                                   |            |                |                          |                   |                            |  |                                    |
| OpEx of Taxonomy-non-eligible activities   |              | 4,190,000 | 98.9%                             |   |                                  |                          |                          |                          |                          |                                   |                                   |            |                |                          |                   |                            |  |                                    |
| TOTAL  |              | 4,236,000 | 100%                              |   |                                  |                          |                          |                          |                          |                                   |                                   |            |                |                          |                   |                            |  |                                    |

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# Share capital and shares

Harvia's registered share capital is EUR 80,000 and at the end of the review period, the company held 18,694,236 (December 31, 2022: 18,694,236) shares. The ticker symbol for the shares is HARVIA and their ISIN code is FI4000306873. Harvia has one series of shares, and each share entitles to one vote in the company's general meeting.

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The share trading volume in January–December was EUR 205.2 million (749.5) and 8,997,433 shares (27,500,497). The share's volume weighted average price during the review period was EUR 22.81 (27.36), the highest price was EUR 28.08 (60.70) and the lowest EUR 17.41 (12.69). The closing price of the share at the end of December was EUR 27.20 (17.68). The market value of the share capital on 31 December 2023 was EUR 508.5 million (330.5) including treasury shares.

On 3 May 2023, The Board of Directors of Harvia Plc decided on a directed share issue without consideration for the payment of rewards earned under the company's share-based incentive program. The share payments concerned the performance period 2020-2022 of the company's share-based incentive program launched in 2020. In the share issue conducted on 30 May 2023, 9,109 own shares held by the company were transferred without consideration to the key employees participating in the share-based incentive program in accordance with the program-specific terms and conditions. On the same day, based on the decision of the General Meeting, Harvia Oyj transferred a total of 2,328 own shares possessed by the company to members of the Board of Directors of Harvia Oyj as part of the Board's remuneration. On 21 September 2023, relating to the same decision, Harvia transferred 3,424 own shares held by the company without consideration to the key employees participating in the share-based incentive program.

The number of registered shareholders at the end of December was 41,328 (46,011), including nominee registers. At the end of the review period, nominee-registered and direct foreign shareholders held 44.1% (39.5) of the company's shares. The ten largest shareholders held a total of 21.1% (21.3) of Harvia's shares and votes at the end of December.

| Shareholder profile 31 December 2023           | Total % | Total pcs  |
|--|---------|------------|
| Foreign holding                                | 44.05   | 8,235,008  |
| Households                                     | 28.11   | 5,256,008  |
| Companies                                      | 16.23   | 3,028,580  |
| Financial institutions and insurance companies | 11.59   | 2,166,166  |
| General Government                             | 0.02    | 3,402      |
| Harvia Oyj own shares                          | 0.03    | 5,072      |
| Total  | 100.00  | 18,694,236 |

| Shareholders on 31 December 2023         | Pcs       | Percentage of<br>shares and votes |
|--|-----------|-----------------------------------|
| ONVEST OY                                | 821,689   | 4.40                              |
| WESTSTAR OY                              | 569,942   | 3.05                              |
| EVLI FINNISH SMALL CAP FUND              | 500,010   | 2.67                              |
| TIIPETI OY                               | 407,790   | 2.18                              |
| KESKINÄINEN ELÄKEVAKUUTUSYHTIÖ ILMARINEN | 392,320   | 2.10                              |
| KESKINÄINEN TYÖELÄKEVAKUUTUSYHTIÖ ELO    | 364,000   | 1.95                              |
| KTR-INVEST OY                            | 242,625   | 1.30                              |
| DANSKE INVEST FINNISH EQUITY FUND        | 238,660   | 1.28                              |
| MANTEREENNIEMI OY                        | 214,645   | 1.15                              |
| PAJUHARJU TAPIO OLAVI                    | 189,000   | 1.01                              |
| VESTERINEN ARI JUHANI                    | 149,482   | 0.80                              |
| HARVIA TIMO TAPIO                        | 138,525   | 0.74                              |
| NORDEA NORDIC SMALL CAP FUND             | 136,797   | 0.73                              |
| AHONEN KARL DAVID                        | 120,943   | 0.65                              |
| AVUS OY                                  | 120,626   | 0.65                              |
| Grand total                              | 4,607,054 | 24.64                             |

# **MANAGEMENT HOLDINGS**

Members of the Board of Directors, CEO and Directors of the Group, and the companies under their control owned 31 December 2023 a total of 568,993 Harvia shares, corresponding 3.0 percent of shares and votes in the company. (31 Dec 2022: 1,005,536 shares and 5.4%)

\* According to the fund's announcement. Harvia has 44 % nominee registered shareholders, and all the major nominee registered shareholders are not listed here.

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# Calculation of key figures and reconciliation of alternative performance measures

| EUR thousand                           | 1-12/2023 | 1-12/2022 |
|--|-----------|-----------|
| Operating profit                       | 33,044    | 34,678    |
| Depreciation and amortisation          | 6,254     | 6,494     |
| EBITDA                                 | 39,298    | 41,173    |
| Items affecting comparability          |           |           |
| Business transactions related expenses | 231       | 1,174     |
| Restructuring expenses                 | 395       | 600       |
| Total items affecting comparability    | 626       | 1,774     |
| Adjusted EBITDA                        | 39,924    | 42,947    |
| Depreciation and amortisation          | -6,254    | -6,494    |
| Adjusted operating profit              | 33,670    | 36,452    |
| Finance costs, net                     | -3,511    | 2,110     |
| Adjusted profit before income taxes    | 30,159    | 38,562    |

### CALCULATION OF KEY FIGURES

| Key figure                                 | Definition  |
|--|---|
| Operating profit                           | Profit before income taxes, finance income and finance costs.   |
| EBITDA                                     | Operating profit before depreciation and amortisation   |
| Items affecting comparability              | Material items outside the ordinary course of business, which relate to i) costs related to the listing ii) strategic development projects, iii) acquisition and integration related expenses, iv) restructuring expenses and v) net gains or losses on sale of assets and grants received. |
| Adjusted operating profit                  | Operating profit before items affecting comparability.  |
| Adjusted EBITDA                            | EBITDA before items affecting comparability.  |
| Adjusted profit before income taxes        | Profit before income taxes excluding items affecting comparability.   |
| Earnings per share, undiluted              | Profit for the period attributable to the owners of the parent divided by weighted average number of shares outstanding.  |
| Earnings per share, diluted                | Profit for the period attributable to the owners of the parent divided by weighted average number of shares outstanding taken into consideration the effects associated with any parent company's obligations regarding the possible share issue in the future.                             |
| Net debt                                   | Lease liabilities and current and non-current loans from credit institutions less cash and cash equivalents.  |
| Leverage                                   | Net debt divided by adjusted EBITDA (12 months).  |
| Net working capital                        | Inventories, trade and other receivables less trade and other payables.   |
| Capital employed excluding goodwill        | Capital employed excluding goodwill is total equity and net debt less goodwill.   |
| Adjusted return on capital employed (ROCE) | Adjusted operating profit (12 months) divided by average capital employed excluding goodwill.   |
| Operating free cash flow                   | Adjusted EBITDA added/subtracted by the change in net working capital in consolidated statement of cash flows less investments in tangible and intangible assets.   |
| Cash conversion                            | Operating free cash flow divided by adjusted EBITDA.  |
| Equity ratio                               | Total equity divided by total assets less advances received.  |
| Return on Equity (ROE)                     | Profit for the period divided by average total equity   |

# **Consolidated financial statements IFRS** Consolidated statement of comprehensive income

| EUR thousand  | Note | 1 Jan - 31 Dec<br>2023 | 1 Jan - 31 Dec<br>2022 |
|---|------|------------------------|------------------------|
|   |      |                        |                        |
| Revenue   | 2.1  | 150,547                | 172,408                |
| Other operating income                                | 2.3  | 864                    | 734                    |
| Materials and services                                | 2.3  | -56,101                | -70,150                |
| Employee benefit expenses                             | 2.3  | -28,919                | -30,832                |
| Other operating expenses                              | 2.3  | -27,093                | -30,036                |
| Depreciation and amortization                         | 2.4  | -6,254                 | -6,494                 |
| Impairment of assets of the sold subsidiary*          | 3.1  |                        | -952                   |
| Operating profit                                      |      | 33,044                 | 34,678                 |
| Share in profits and losses of associatedcompanies3.1 | -242 | 26                     | 26                     |
| Finance income  | 5.4  | 795                    | 1,909                  |
| Finance costs   | 5.4  | -3,929                 | -3,553                 |
| Changes in fair values**                              | 5.1  | -136                   | 3,727                  |
| Finance costs, net                                    |      | -3,511                 | 2,110                  |
| Profit before income taxes                            |      | 29,533                 | 36,788                 |
| Income taxes  | 6.3  | -6,253                 | -8,719                 |
| Profit for the period                                 |      | 23,280                 | 28,068                 |
| Attributable to:                                      |      |                        |                        |
| Owners of the parent                                  |      | 23,271                 | 27,080                 |
| Non-controlling interests***                          |      | 10                     | 988                    |

Harvia

| EUR thousand  | Note | 1 Jan - 31 Dec<br>2023 | 1 Jan - 31 Dec<br>2022 |
|---|------|------------------------|------------------------|
|   |      |                        |                        |
| Other comprehensive income  |      |                        |                        |
| Items that may be reclassified to profit or loss in subsequent periods: |      |                        |                        |
| Translation differences   | 6.4  | -1,785                 | 326                    |
| Items that will not be reclassified to profit or loss:                  |      |                        |                        |
| Actuarial gains and losses  | 5.6  | 124                    | 598                    |
| Other comprehensive income, net of tax                                  |      | -1,662                 | 925                    |
| Total comprehensive income  |      | 21,619                 | 28,993                 |
|   |      |                        |                        |
| Attributable to:  |      |                        |                        |
| Owners of the parent  |      | 21,609                 | 28,005                 |
| Non-controlling interests***  |      | 10                     | 988                    |
| Earnings per share for profit attributable to the owners of the parent: |      |                        |                        |
| Basic EPS (EUR)   | 2.5  | 1.25                   | 1.45                   |
| Diluted EPS (EUR)   | 2.5  | 1.24                   | 1.44                   |
|   |      |                        |                        |

\* Includes the fair value consideration of sold assets and translation differences related to EOS Russia divestement.
\*\*Includes the change in fair value of interest rate swap EUR -1.347 thousand as well as EUR 1.238 thousand gain from Kirami earn-out. In the comparison period, the interest rate swap receivable grew considerably due to rise in interests.

\*\*\* Kirami Ab Non-controlling interests. The comparison period also included the non-controlling interests of EOS Group.

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# **Consolidated statement of financial position**

| EUR thousand                        | Note | 31-Dec-2023 | 31-Dec-2022 |
|-------------------------------------|------|-------------|-------------|
| ASSETS                              |      |             |             |
| Non-current assets                  |      |             |             |
| Intangible assets                   | 3.2  | 8,704       | 10,463      |
| Goodwill                            | 3.2  | 73,402      | 73,438      |
| Property, plant and equipment       | 3.3  | 26,904      | 27,098      |
| Right-of-use assets*                | 3.4  | 2,488       | 2,144       |
| Investments in associated companies | 3.1  | 460         | 727         |
| Derivative financial instruments    | 5.1  | 1,869       | 3,243       |
| Deferred tax recevables             | 6.3  | 1,045       | 1,367       |
| Total non-current assets            |      | 114,872     | 118,481     |
| Current assets                      |      |             |             |
| Inventories                         | 4.1  | 35,480      | 45,324      |
| Trade and other receivables         | 4.2  | 18,697      | 18,674      |
| Income tax receivables              |      | 4,634       | 1,010       |
| Cash and cash equivalents           | 5.2  | 40,581      | 25,310      |
| Total current asset                 |      | 99,392      | 90,318      |
|                                     |      |             |             |
| Total assets                        |      | 214,264     | 208,799     |

| EUR thousand   | Note | 31-Dec-2023 | 31-Dec-2022 |
|--|------|-------------|-------------|
| EQUITY AND LIABILITIES                               |      |             |             |
| Equity attributable to owners of the parent          |      |             |             |
| Share capital  | 6.4  | 80          | 80          |
| Other reserves                                       | 6.4  | 32,414      | 33,426      |
| Retained earnings                                    | 6.4  | 51,810      | 36,687      |
| Profit for the period                                | 6.4  | 23,271      | 27,080      |
| Total equity attributable to owners of the<br>parent |      | 107,575     | 97,273      |
| Non-controlling interests                            | 6.4  | 1,082       | 1,072       |
| Total equity   |      | 108,656     | 98,345      |
| Liabilities  |      |             |             |
| Non-current liabilities                              |      |             |             |
| Loans from credit institutions                       | 5.1  | 75,404      | 75,389      |
| Lease liabilities                                    | 3.4  | 1,981       | 1,848       |
| Deferred tax liabilities                             | 6.3  | 1,182       | 1,673       |
| Employee benefit obligations                         | 5.6  | 1,671       | 1,897       |
| Other non-current liabilities**                      | 5.1  | 202         | 3,609       |
| Provisions   | 3.5  | 277         | 331         |
| Total non-current liabilities                        |      | 80,716      | 84,747      |
| Current liabilities                                  |      |             |             |
| Loans from credit institutions                       | 5.1  | 6           | 2,028       |
| Lease liabilities                                    | 3.4  | 760         | 574         |
| Employee benefit obligations                         | 5.6  | 176         | 174         |
| Income tax liabilities                               |      | 5,662       | 3,960       |
| Trade and other payables                             | 4.3  | 18,045      | 18,679      |
| Provisions   | 3.5  | 242         | 292         |
| Total current liabilities                            |      | 24,891      | 25,707      |
| Total liabilities                                    |      | 105,607     | 110,454     |
| Total equity and liabilities                         |      | 214,264     | 208,799     |

\* Previously "Leased assets".

\*\* Other non-current liabilities include purchase price liabilities resulting from acquisitions.

# **Consolidated statement of changes in equity**

| EUR thousand  |      | Attributable to owners of the parent |                       |             |          |                        |        |         |
|---|------|--------------------------------------|-----------------------|-------------|----------|------------------------|--------|---------|
|   |      |                                      | Invested unrestricted | Translation | Retained | Equity attributable to |        |         |
|   | Note | capital                              | equity reserve        | differences | earnings | owners of the parent   |        | Total   |
| Equity at 1 January 2022                            |      | 80                                   | 32,047                | 539         | 47,886   | 80,552                 | 3,598  | 84,149  |
| Share-based incentive plan                          |      |                                      | 557                   |             |          | 557                    |        | 557     |
| Dividend distribution                               |      |                                      |                       |             | -11,200  | -11,200                | -127   | -11,327 |
| Revaluation of minority redemption liability        |      |                                      | 1,516                 |             |          | 1,516                  |        | 1,516   |
| Redemption of the share of non-controlling interest |      |                                      |                       |             |          |                        | -3,387 | -3,387  |
| Repurchase of own shares                            |      |                                      | -313                  |             |          | -313                   |        | -313    |
| Share-based payments                                |      |                                      | -1,844                |             |          | -1,844                 |        | -1,844  |
| Total transactions with shareholders                | 6.4  |                                      | -83                   |             | -11,200  | -11,283                | -3,514 | -14,798 |
| Profit for the period                               |      |                                      |                       |             | 27,080   | 27,080                 | 988    | 28,068  |
| Actuarial gains and losses                          |      |                                      | 598                   |             |          | 598                    |        | 598     |
| Translational differences                           |      |                                      |                       | 326         |          | 326                    |        | 326     |
| Total comprehensive income                          |      |                                      | 598                   | 326         | 27,080   | 28,005                 | 988    | 28,993  |
| Equity at 31 December 2022                          |      | 80                                   | 32,562                | 865         | 63,766   | 97,273                 | 1,072  | 98,345  |
| Equity at 1 January 2023                            |      | 80                                   | 32,562                | 865         | 63,766   | 97,273                 | 1,072  | 98,345  |
| Share-based incentive plan                          |      |                                      | 995                   |             |          | 995                    |        | 995     |
| Dividend distribution                               |      |                                      |                       |             | -11,956  | -11,956                |        | -11,956 |
| Share-based payments                                |      |                                      | -346                  |             |          | -346                   |        | -346    |
| Total transactions with shareholders                | 6.4  |                                      | 649                   |             | -11,956  | -11,307                |        | -11,307 |
| Profit for the period                               |      |                                      |                       |             | 23,271   | 23,271                 | 10     | 23,280  |
| Actuarial gains and losses                          | 5.6  |                                      | 124                   |             |          | 124                    |        | 124     |
| Translation differences                             | 6.4  |                                      |                       | -1,785      |          | -1,785                 |        | -1,785  |
| Total comprehensive income                          |      |                                      | 124                   | -1,785      | 23,271   | 21,609                 | 10     | 21,619  |
| Equity at 31 December 2023                          |      | 80                                   | 33,334                | -921        | 75,081   | 107,575                | 1,082  | 108,656 |

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# **Consolidated statement of cash flows**

| EUR thousand  | Note   | 1.131.12.2023 | 1.131.12.2022 |
|---|--------|---------------|---------------|
|   |        |               |               |
| Cash flows from operating activities                                  |        |               |               |
| Profit before taxes   |        | 29,533        | 36,788        |
| Adjustments   |        |               |               |
| Depreciation and amortization   | 2.4    | 6,254         | 7,446         |
| Finance income and finance costs                                      | 5.4    | 3,511         | -2,110        |
| Other adjustments   |        | 310           | 311           |
| Cash flows before changes in working capital                          |        | 39,608        | 42,436        |
| Change in working capital   |        |               |               |
| Increase (-) / decrease (+) in trade and other receivables            | 4.2    | -1,395        | 495           |
| Increase (-) / decrease (+) in inventories                            | 4.1    | 10,108        | -852          |
| Increase (+) / decrease (-) in trade and other payables               | 4.3    | -912          | -5,014        |
| Cash flows from operating activities before financial items and taxes | 47,409 | 37,065        | 37 065        |
| Interest and other finance costs paid                                 |        | -26           | -39           |
| Interest and other finance income received                            |        | 100           | 6             |
| Income taxes paid   | 6.3    | -8,343        | -12,697       |
| Net cash from operating activities                                    |        | 39,139        | 24,335        |

| EUR thousand                                       | Note     | 1.131.12.2023 | 1.131.12.2022 |
|--|----------|---------------|---------------|
|  |          |               |               |
| Cash flows from investing activities               |          |               |               |
| Purchases of tangible and intangible assets        | 3.2, 3.3 | -3,124        | -3,587        |
| Sale of tangible and intangible assets             |          | 89            | 48            |
| Acquisition of subsidiaries, net of cash acquired  | 3.1      | -2,801        |               |
| Proceeds from sale of subsidiaries, net of cash    | 3.1      |               | 104           |
| Net cash from investing activities                 |          | -5,835        | -3,435        |
|  |          |               |               |
| Cash flows from financing activities               |          |               |               |
| Acquisition of treasury shares                     | 6.4      |               | -312          |
| Transaction with non-controlling interests         | 3.1      |               | -19,000       |
| Proceeds from non-current loans                    | 5.1      | 925           | 19,000        |
| Repayment of non-current liabilities               | 5.1      | -850          | -101          |
| Proceeds from current loans                        | 5,1      |               | 2,000         |
| Change in current liabilities                      | 5.1      | -2,011        | -17           |
| Repayment of lease liabilities                     | 3.4      | -765          | -518          |
| Interest and other finance costs paid              |          | -2,928        | -1,022        |
| Dividends paid                                     | 6.4      | -11,956       | -11,327       |
| Net cash from financing activities                 |          | -17,585       | -11,297       |
| Net design to and and and a set of the             |          | 15 710        | 0.004         |
| Net change in cash and cash equivalents            |          | 15,718        | 9,604         |
| Cash and cash equivalents at 1 January             | 5.2      | 25,310        | 15,488        |
| Exchange gains/losses on cash and cash equivalents |          | -447          | 218           |
| Cash and cash equivalents at 31 December           |          | 40,581        | 25,310        |

# **Notes to Financial Statements**

This section presents the Group's accounting policies to the extent that they are not disclosed in other notes. These principles have been applied consistently in all the periods presented, unless otherwise stated.

# **Section 1: Basis Of Preparation**

# **1.1 GENERAL INFORMATION**

Harvia Plc (the "Parent company") is a Finnish limited liability company and the parent company of the Harvia Group ("Harvia", "Harvia Group" or the "Group"). The registered address of Harvia Plc is Teollisuustie 1-7, PO BOX 12, 40951 Muurame, Finland.

Harvia is one of the world's leading sauna and spa companies. Over the past 70 years, Harvia has expanded its operations from the manufacturer of heaters to a provider of wide range of saunas and spa products. Harvia's products are exported to over 90 countries. The Group's product range includes sauna heaters, sauna rooms, infrared and steam saunas, spa components, control units, heater stones, sauna accessories and sauna interior solutions such as sauna benches, audio speakers and lighting solutions. The Group also provides sauna installation, maintenance and repair services. At the end of the financial year 2023 the company had 605 employees (31.12.2022: 633), of which 238 (240) worked in Finland, 116 (136) in Germany, 76 (66) in the United States, 67 (89) in

Romania, 57 (58) in China and Hong Kong, 31 (32) in Austria, 12 (0) in Italy, 6 (9) in Estonia, 2 (2) in Sweden and 0 (1) in Russia.

Harvia Plc is the parent company of the Group. The following subsidiaries are consolidated to the Group's financial statements:

- Harvia Group Oy which is the second management company of the Group
- Harvia Finland Oy (former Harvia Oy) manufacturing heaters and sauna and steam bath products
- Velha Oy manufacturing sauna and steam bath products
- Sentiotec GmbH subgroup specialised in control units, sauna products and electric heaters (acquired on 4 November 2016)
- Saunamax Oy (56.2% acquired on 24 February 2017), provider of sauna maintenance and repair services
- Harvia (HK) Sauna Co. Ltd subgroup manufacturing sauna heaters, steam generators and components of similar equipment

- Harvia Estonia Oü manufacturing steam room equipment and sauna products
- LLC Harvia RUS which is the sales company for Harvia products in Russia
- Holding company Harvia US Holdings Inc. and manufacturing company Harvia US Inc. The company also sells Harvia sauna products in the Unites States. The companies were established in November 2018.
- Harvia Holding GmbH was established in February 2020 and it holds the majority of EOS subgroup in Germany. EOS subgroup manufactures heaters and other sauna products. (78.6% acquired on 30 April 2020, in July 2022 Harvia acquired 21.4% share from the non-controlling interest and owned after that 100%)
- Kirami Oy, a leading Finnish still-water hot tub manufacturer (100% acquired on 28 May 2021)
- Heaters stones selling Sauna-Eurox and Parhaat Löylyt Oy (100% acquired on 31 August 2021)
- Phoenix El-Mec srl, a manufacturer of eletcromechanical timers for sauna heaters (100% acquired on 29 September 2023)

The parent company Harvia Plc is a Finnish public company, established according to the Finnish legislation. Harvia Plc shares are traded at NASDAQ OMX Helsinki main list. The Group financial statements are available at the head office at Teollisuustie 1-7, 40950 Muurame and at the Group's home pages harviagroup.com.

The Board of Directors of Harvia Plc has approved these consolidated financial statements for issue on 8 February 2024. Under the Finnish Limited Liability Companies Act, shareholders can approve or disapprove the consolidated financial statements in the Annual General Meeting held after the release. The Annual General Meeting is also entitled to amend the consolidated financial statements.

### **1.2 ACCOUNTING POLICIES**

The consolidated financial statements of Harvia Group have been prepared in accordance with International Financial Accounting Standards (IFRS) as adopted by the European Union as per 31 December 2023. IFRS Accounting Standards refer to the standards and interpretations applicable by corporations set out by the Finnish Accounting Act and other regulations set out on basis of this ordinance enforced for application in accordance with the procedure stipulated in the regulation (EC) No 1606/2002 of the European Parliament and of the Council. The notes to the consolidated financial statements also comply with the Finnish accounting and corporate legislation complementing the IFRS Accounting Standards. The figures presented in the financial statements are rounded and therefore the sum of individual figures may differ from the presented sum figure.

### HOW SHOULD HARVIA GROUP'S ACCOUNTING POLICIES BE READ?

Harvia Group's accounting policies of the financial statements are described in conjunction with each note in the aim of providing enhanced understanding of each accounting area. The table below summarises the note in which each accounting policy is presented and the relevant IFRS Accounting Standard.

| Accounting principle             | Note   | IFRS standard                   |
|----------------------------------|--|---------------------------------|
| Revenue                          | 2.1 Revenue  | IFRS 15                         |
| Employee benefits                | <ul><li>2.3 Other income and expense items</li><li>5.6 Defined benefit obligations</li></ul> | IAS 19                          |
| Business combinations            | 3.1 Business combinations  | IFRS 3                          |
| Intangible assets                | 3.2 Intangible assets  | IAS 36, IAS 38                  |
| Property, plant and equipment    | 3.3 Property, plant and equipment  | IAS 16, IAS 36                  |
| Leases                           | 3.4 Leases   | IFRS 16                         |
| Provisions                       | 3.5 Provisions   | IAS 37                          |
| Inventories                      | 4.1 Inventories  | IAS 2                           |
| Financial assets and liabilities | 5.1, 5.2 Financial assets and liabilities  | IAS 32, IFRS 7, IFRS 13, IFRS 9 |
| Financial risk management        | 5.3 Financial risk management  | IAS 32, IFRS 7, IFRS 13, IFRS 9 |
| Share based payments             | 6.2 Related party transactions   | IFRS 2                          |
| Taxes                            | 6.3 Taxes  | IAS 12                          |
| Shareholder's equity             | 6.4 Shareholder's equity   | IAS 1                           |

### HISTORICAL COST CONVENTION

The consolidated financial statements of Harvia Group have been prepared on a historical cost basis, except for the derivative financial instruments measured at fair value.

### FOREIGN CURRENCY TRANSLATION

Items included in the financial statements of the group's entities are measured using the currency of the primary economic environment in which the entity operates (the functional currency). The consolidated financial statements are presented in thousands of euros unless otherwise stated.

Foreign currency transactions are translated into the functional currency using the exchange rates at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are recognised in profit or loss.

The results and financial position of foreign operations that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet
- income and expenses for each statement of profit or loss are translated at average exchange rates, and
- all resulting exchange differences are recognised in other comprehensive income.

# NEW AND AMENDED STANDARDS AND INTERPRETATIONS

Harvia has not applied any new standards or interpretations with material impact on consolidated financial statements.

Harvia has not early adopted any new or amended standards or interpretations that have been issued but are not yet effective. The new and amended standards and interpretations issued by the IASB that are effective in future periods are not expected to have a material impact on the consolidated financial statements of Harvia when adopted. Harvia intends to adopt these new and amended standards and interpretations, if applicable, when they become effective and are endorsed by the EU.

## 1.3 CRITICAL ACCOUNTING ESTIMATES AND SIGNIFICANT MANAGEMENT JUDGEMENTS

HARVIA

The Group's most significant accounting policies are primarily described together with the applicable note. The preparation of Harvia Group's consolidated financial statements requires the use of estimates, judgement and assumptions that may affect the application of accounting policies and the recognised amounts of assets and liabilities at the date of the financial statements. In addition, the recognised amounts of revenue and expenses during the periods presented are affected. Actual results may differ from previously made estimates and judgements.

Estimates and judgements are reviewed regularly. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in all subsequent periods.

The sources of uncertainty and management judgement which have been identified by the Group and which are considered to fulfill these criteria are presented in connection to the items considered to be affected. The table below discloses where to find these descriptions.

| Sources of estimation uncertainty and management judgement | Note |
|--|------|
| Marketing subsidies  | 2.1  |
| Segment reporting  | 2.2  |
| Research and development expenses                          | 3.2  |
| Key assumptions used in goodwill impairment tests          | 3.2  |
| Leases   | 3.4  |
| Provisions   | 3.5  |
| Defined benefit obligations                                | 5.6  |
| Share-based payments                                       | 6.2  |
| Taxes  | 6.3  |

# **Section 2: Group Performance**

This section focuses on the results and performance of the Group. The accompanying notes on the following pages explain the different components of the Group's operating profit and the company's earnings per share.

#### COMPONENTS OF OPERATING PROFIT

| EUR thousand                  | 2023    | % of revenue | 2022    | % of revenue |
|-------------------------------|---------|--------------|---------|--------------|
| Revenue                       | 150,547 |              | 172,408 |              |
| Other operating income        | 864     | 1%           | 734     | 0%           |
| Materials and services        | -56,101 | -37%         | -70,150 | -41%         |
| Employee benefit expenses     | -28,919 | -19%         | -30,832 | -18%         |
| Other operating expenses      | -27,093 | -18%         | -30,036 | -17%         |
| Depreciation and amortization | -6,254  | -4%          | -6,494  | -4%          |
| Changes in fair values        | 0       | 0%           | -952    | -1%          |
| Operating profit              | 33,044  | 22%          | 34,678  | 20%          |

# **2.1 REVENUE**

HARVIA

Harvia is one of the world's leading sauna and spa companies. The Group's product range includes sauna heaters, sauna rooms, infrared and steam saunas, steam sauna and spa components, Scandinavian hot tubs, control units, sauna accessories and sauna interior solutions such as sauna benches, audio speakers and lighting solutions. The Group also provides sauna installation, maintenance and repair services. The biggest market areas are Finland, Europe and North America. Harvia Group's revenue includes mainly sales of products. Only minor part comes from selling of sauna installation, maintenance and repair services provided by Group companies. Harvia sells most of its products to retailers, distributors or sauna builders. Harvia has customer contracts with clients, but typically the contracts are short term (most typical contract type is annual contract). Long-term customer relationships are based on customer loyalty. Harvia's largest customer relationship is based on the customer's group-level framework agreement. The individual agreements of Group companies with this customer were accounted for a total of approximately 11% of the Group's net sales in 2022 (2021: 10%).

At the end of 2022 and during 2023, high economic uncertainty, elevated inflation and interest rates, as well as eroded consumer confidence widely affected the European sauna and spa market across product segments. However, the negative impacts have not been equally strong in all European countries. During the fourth quarter 2023, the market conditions started to show signs of stabilization in Central Europe. In Finland and Scandinavia, where the demand has traditionally been very resilient in economic downturns, the market conditions remained challenging as high interest rates, challenges in the construction sector and weak consumer confidence continued to prevail.

HARVIA

Outside Europe, especially in North America and Asia, the sauna and spa market has continued to grow also after the pandemic. The strong growth in North America has been heavily supported by the growing awareness of sauna and its health benefits as well as strong consumer confidence and economic conditions.

### **ACCOUNTING POLICY**

Harvia's revenue mainly consists of the sales of sauna and spa products that it has produced. Harvia sells most of its products to retailers. distributors or export companies. Sales of goods are recognized when the control is transferred to the buyer. This is when the goods have been delivered to the buyer. Delivery is deemed to have taken place when the products have been delivered to the agreed location and the risk of obsolescence and damage of products has been transferred to the customer. In addition, for certain contract terms, a transportation service is considered to be a separate performance obligation when control to the goods is transferred to the buyer before the goods are delivered. However, transportation service is typically performed during the same day as control is transferred to the customer and therefore the revenue from goods and transportation service is recognized at the same time

Amounts disclosed as revenue are net of returns, volume-based marketing subsidies and rebates. Goods are often sold with volume discounts based on aggregate sales over a 12-month period. Revenue from sales is recognized based on the price specified in the contract, net of the estimated volume-based discounts. A contract liability is recognized for expected volume discounts and marketing subsidies payable to customers in relation to sales made until the end of the reporting period. Certain wholesale customers are given a right of return in respect of certain campaign products if the goods are not sold within six months after the purchase or the legislation concerning products will change. Products directly sold to consumers via online shops are subject to a 14-day return policy. A contract liability for the expected refunds to customers is recognized as adjustment to revenue. Accumulated experience is used to estimate and provide for the discounts, volume-based marketing subsidies and returns, and revenue is only recognized to the extent that it is highly probable that a significant reversal will not occur.

As for the sold products, they are usually given a payment period between 30 and 120 days which is consistent with the market practice, and thus no finance element is included in the sales. A receivable is recognized when the goods are delivered. This is the point in time that the consideration is unconditional because only the passage of time is required before the payment is due.

Minority of Harvia Group's revenue comes from rendering services, but mainly from installation and maintenance services as well as project sales where sauna or spa department or many pre-installed saunas are provided to the customer. Revenue from services is recognized in the accounting period in which the services are rendered. For fixed-price contracts, revenue is recognized based on the actual service provided by the end of the reporting period as a proportion of the total services to be provided. This is determined based on the actual costs relative to the total expected costs.

#### SIGNIFICANT MANAGEMENT JUDGEMENT

The management uses judgement when allocating marketing subsidies to allowances included in the revenue and marketing costs included in other expenses. Marketing subsidies determined as the percentage of sales volume and against which marketing services are not obtained, are reducing the revenue. Other marketing subsidies are allocated to operating expenses.

Management uses judgement when deciding on the fulfillment of the service obligations under IFRS15

Revenue from projects recognized over time was EUR 653 thousand in 2023 (2022: EUR 896 thousand). Group does not disclose transaction price allocated to fully or partly unfilled performance obligations, because performance obligation is part of a contract where contract period less than one year.

#### **REVENUE BY MARKET AREA**

| EUR thousand             | 2023    | %    | 2022    | %    |
|--------------------------|---------|------|---------|------|
| Finland                  | 30,238  | 20%  | 36,414  | 21%  |
| Scandinavia              | 7,734   | 5%   | 9,530   | 6%   |
| Germany                  | 17,101  | 11%  | 26,109  | 15%  |
| Other European countries | 41,019  | 27%  | 46,404  | 27%  |
| North America            | 43,449  | 29%  | 36,112  | 21%  |
| Other countries*         | 11,007  | 7%   | 17,838  | 10%  |
| Total                    | 150,547 | 100% | 172,408 | 100% |

\* The largest of which: Arab countries and Asia

#### **REVENUE BY PRODUCT GROUP**

| EUR thousand                     | 2023    | %    | 2022    | %    |
|----------------------------------|---------|------|---------|------|
| Heating equipment *              | 82,128  | 55%  | 93,719  | 54%  |
| Saunas and scandinavian hot tubs | 42,952  | 29%  | 47,950  | 28%  |
| Steam generators                 | 4,573   | 3%   | 4,989   | 3%   |
| Accessories and heater stones    | 8,812   | 6%   | 8,187   | 5%   |
| Spare parts and services         | 12,083  | 8%   | 17,564  | 10%  |
| Total                            | 150,547 | 100% | 172,408 | 100% |

\* Sauna heaters, controls units, IR components

# **2.2 SEGMENT REPORTING**

The Group constitutes a single operating segment. This is consistent with the way that internal reporting is provided to the chief operating decision maker ("CODM") and the way that chief operating decision maker determines allocation of resources and assesses the performance.

#### SIGNIFICANT MANAGEMENT JUDGEMENT

#### **Determining operating segments**

The management of Harvia Group has used judgement when determining Group's segment reporting. Areas requiring judgement have been the determination of CODM, the decisions made and reports used when managing the Group. The Board of Directors has been determined as the chief operating decision maker. The Board of Directors, taking into account its composition and its active participation in key strategic and operative decision-making, is responsible for allocating resources and assessing the performance. The management of Harvia Group, using its judgement, has determined that the Group has one operating segment.

The Group's non-current assets are allocated geographically as follows:

| EUR thousand             | 31-Dec-2023 | 31-Dec-2022 |
|--------------------------|-------------|-------------|
| Finland                  | 82 397      | 82 691      |
| Germany                  | 16 483      | 17 636      |
| United States            | 6 483       | 6 817       |
| Other European countries | 4 171       | 3 437       |
| Asia                     | 1964        | 2 563       |
| Total non-current assets | 111 498     | 113 143     |

Revenue by geographical areas has been presented in note 2.1.

### 2.3 OPERATING INCOME AND EXPENSES

This note provides information on other components of operating profit: other operating income, material and service expenses, employee benefit expenses, other operating expenses as well as depreciations and amortizations. Other operating income includes gains on sale of property plant and equipment and sales of scrap metal which is generated from production.

Materials and services in the consolidated statement of comprehensive income consist mainly purchases of electricity and electronic components such as heating elements, control units and wood timber for saunas. The change in inventories of finished goods and work in progress will adjust the income statement by the cost effect of items booked and removed from inventory at the end of the period. The most significant items of other operating expenses relate to sales (as sales freight costs and sales related commissions) and marketing.

Harvia's production facilities are characterised by efficient production. Harvia has a long experience in manufacturing of heaters and other sauna & spa products and the staff is qualified and experienced. The company's operations are highly integrated. Own R&D department is specialised in the development of production process and products. In Muurame, company's own department specialised in tools and machinery used in production ensures the cost-effectiveness of the production equipment and machinery maintenance and repair.

#### ACCOUNTING POLICY

A defined contribution plan is a pension plan under which the Group pays fixed contributions into pension insurances. The Group has no legal or constructive obligations to pay further contributions if the insurance does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

The following table presents different components of employee benefit expenses:

| EUR thousand                    | 2023   | 2022   |
|---------------------------------|--------|--------|
| Wages and salaries              | 23,889 | 25,372 |
| Pension costs                   | 2,450  | 2,461  |
| Other employee benefit expenses | 2,580  | 2,999  |
| Total                           | 28,919 | 30,832 |

Harvia Group employed a total of 605 employees as at 31 December 2023 (2022: 633 employees). Of the total average number of employees in 2023, 240 were officers and 370 workers. The decrease in the number of personnel at the end of December compared to the previous year was mainly due to restructuring outside of Finland during 2022 and 2023, but also due to change negotiations carried out in Finland. In addition, the exit from Russia in 2022 and the acquisition of Italian Phoenix El-Mec in 2023 impacted the personnel figures. Pension plans of employees of the Group in Finland, Austria, Germany, Romania, China, USA, Hong Kong and Estonia are defined contribution plans. Harvia has a defined benefit pension plan in Germany, which is described more further in the note 5.6. Other significant expense items are as follows:

#### **OTHER OPERATING EXPENSES**

| EUR thousand                                     | 2023   | 2022   |
|--|--------|--------|
| Sales and marketing*                             | 14,413 | 16,715 |
| Travel and cars                                  | 1,257  | 1,212  |
| Electricity, heating and water                   | 1,617  | 1,680  |
| Audit, accounting, consulting and legal expenses | 1,408  | 1,248  |
| Rents  | 495    | 628    |
| IT and telecommunication                         | 1,402  | 1,236  |
| Voluntary staff expenses                         | 762    | 643    |
| Other**  | 5,738  | 6,672  |
| Total  | 27,093 | 30,036 |

\* Sales and marketing include, among others, warranty costs, sales freight costs, sales commissions and marketing expenses.

\*\* Other expenses include, among others, maintenance costs related to the administration of the compnay and the premises.

Audit, accounting, consulting and legal expenses and other expense items include items outside the ordinary course of business that are related to the Group's strategic development projects, listing, acquisitions and loss on sales of assets and affect the comparability between the different periods.

The auditor's fees recognised during 2023 to PricewaterhouseCoopers amounted to 223 EUR thousand (2022: EUR 211 thousand). Of these, EUR 197 thousand were fees relating to statutory audit (2022: EUR 196 thousand). In 2023 EUR 0 thousand of fees were related to auditor opinions and certificates (2022: EUR 0 thousand) and EUR 26 thousand to other fees (2022: EUR 15 thousand). Audit fees paid to other auditors were EUR 89 thousand (2022: EUR 102 thousand).

Harvia Group's research and development department employed an average of 21 persons (2022: 23 persons), and expensed research and development costs totaled EUR 1,714 thousand in the financial year 2022 (2022: EUR 2,248 thousand).

# 2.4 DEPRECIATION AND AMORTIZATION

#### **ACCOUNTING POLICY**

#### Property, plant and equipment

Land and buildings are recognised at historical cost. Land is not depreciated. Buildings are depreciated over their useful lives.

Machinery and equipment as well as other tangible assets are depreciated over their useful lives. Most machinery and equipment are depreciated in 3 to 10 years and exceptionally long-lasting machines in 20 years. Useful lives are based on estimates of the period over which the assets will generate revenue. Depreciation is recognised on a straight-line basis based on the cost of the assets and estimated useful lives. Impairment tests for depreciable non-current assets are performed if there are indications of impairment at the balance sheet date.

The useful lives of the assets are as follows:

- Buildings 15-30 years
- Machinery and equipment 3-20 years
- Other tangible assets 3-5 years

#### Intangible assets

Purchased and internally generated intangible assets are recognised at historical cost. Intangible assets acquired in business combinations are measured at fair value at acquisition. Intangible assets are amortized over 10 to 15 years except for capitalised development costs and software licenses, which are amortized in 3 to 5 years.

The following table presents depreciation and amortization by asset class:

| EUR thousand  | 2023                | 2022                |
|---|---------------------|---------------------|
| Depreciation by class   |                     |                     |
| Buildings and constructions   | 1,040               | 1,076               |
| Machinery and equipment   | 1,852               | 1,982               |
| Other tangible assets   | 111                 | 174                 |
|   |                     |                     |
| Total property, plant and equipment                                 | 3,003               | 3,232               |
| Total property, plant and equipment                                 | 3,003               | 3,232               |
| Total property, plant and equipment Leased buildings and structures | <b>3,003</b><br>463 | <b>3,232</b><br>392 |
|   |                     |                     |

| EUR thousand                        | 2023  | 2022  |
|-------------------------------------|-------|-------|
| Amortization by class               |       |       |
| Development costs                   | 462   | 417   |
| Customer relationships              | 1,204 | 1,337 |
| Brand                               | 490   | 420   |
| Technology                          | 68    | 68    |
| Other intangible assets             | 343   | 426   |
| Total intangible assets             | 2,567 | 2,668 |
| Total depreciation and amortization | 6,254 | 6,494 |

# **2.5 EARNINGS PER SHARE**

Basic earnings per share is calculated by dividing the profit for period attributable to the owners of the parent company by the weighted average number of shares outstanding during the financial period. Diluted earnings per share is calculated on the same basis as basic earnings per share, unless it takes into consideration the effects associated of any parent company's obligations regarding the possible share issue in the future.

|  | 2023   | 2022   |
|--|--------|--------|
| Profit for the period attributable to the owners of the parent company, EUR thousand | 23,271 | 27,080 |
| Weighted average number of shares outstanding during the financial period, '000      | 18,687 | 18,672 |
| Basic earnings per share, EUR  | 1.25   | 1.45   |
|  |        |        |
| Share-based long-term incentive plan   | 77     | 167    |
| Weighted average number of shares outstanding during the year, diluted, '000         | 18,764 | 18,839 |
| Diluted earnings per share, EUR  | 1.24   | 1.44   |

# Section 3: Capital Employed

This section describes the assets that are required to have to run the business and Harvia's acquisitions. The Information on net working capital is presented in section 4.

# **3.1 BUSINESS COMBINATIONS**

For Harvia, acquisitions are a way to speed up the implementation of its strategy. In 2023, Harvia acquired Phoenix El-Mec srl, a manufacturer of electromechanical timers for sauna heaters. The result of the new subsidiary was consolidated to Harvia Group as of 1 October 2023. In addition, Harvia completed the exit from Russia by closing the sale of EOS Group Russian operations after approval from the Russian officials on 10 March 2023.

#### ACCOUNTING POLICY

The acquisition method is applied for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the shares issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and identifiable liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. Identifiable assets include tangible assets as well as intangible assets, such as customer relationships, brand and technology.

Acquisition related costs are expensed as incurred and presented as other operating expenses in the income statement.

### ACCOUNTING ESTIMATES AND MANAGEMENT JUDGEMENT

Net assets acquired through business combinations are measured at fair value. The measurement of fair value of the acquired net assets is based on market value of similar assets (property, plant and equipment), or an estimate of expected cash flows (intangible assets). The valuation, which is based on prevailing repurchase value, expected cash flows or estimated sales price, requires management judgement and assumptions. The management trusts that the applied estimates and assumptions are sufficiently reliable for determining fair values.

#### **ACQUISITIONS IN 2023**

Harvia completed the exit from Russia by closing the sale of EOS Group Russian operations after approval from the Russian officials on 10 March 2023. The transactions price is at maximum 600 thousand euros, of which EUR 400 thousand was paid in 2022 and on top of this, a delayed purchase price of EUR 0-200 thousand to to paid in 2024 based on company's result of the financial year 2023. On 29 September 2023, Harvia signed and closed an agreement to acquire Phoenix El-Mec srl, a manufacturer of electromechanical timers for sauna heaters. The acquisition further strengthens the Harvia's supply chain and ensures the availability of a key component in the sauna heater production. In addition to sauna heaters, Phoenix El-Mex's switches are also used in e.g. ovens, drying cabinets, and boilers. The company is located in Belluno, Northern Italy. The result of the new subsidiary was consolidated to Harvia Group as of 1 October 2023.

In 2023, Harvia paid additional purchase price of the Kirami acquisition in advance. Harvia and the sellers of Kirami had agreed that Harvia will pay the additional purchase price of EUR 2.5 million earlier than previously announced, on 21 December 2023. The original purchase price was EUR 7 million at closing and on top of this, a delayed purchase price of EUR 0-4 million after a three years' period based on Kirami's EBITDA development.

Paying the additional purchase price in advance enables a closer integration of Kirami into Harvia's other business operations in conjunction with the reorganization of Harvia's organizational structure as of 1 January 2024.

Harvia financed the payment of the additional purchase price with cash funds. The paid amount is approximately EUR 1.2 million smaller than the provision Harvia made in connection with the acquisition. This difference will improve Harvia's 2023 result, and it was presented as changes in the fair value of financial items in the income statement.

#### **ACQUISITIONS AND DIVESTMENTS IN 2022**

On 27 July 2022, Harvia Plc acquired a 21.4% minority shareholding of EOS Group's German operations from Mr. Rainer Kunz, Managing Director of EOS Group. After the transaction, EOS Group's German operations are fully owned by Harvia.

The purchase price was EUR 19.0 million. The purchase price of the minority shareholding was based on the same adjusted EBITDA multiple as in the original transaction in 2020, when Harvia acquired the majority of EOS shares. Harvia financed the acquisition of the minority shareholding with long-term interest-bearing debt. Mr. Kunz continues as Managing Director of EOS Group and a member of Harvia's management team.

On 7 November 2022, Harvia Plc signed an agreement to sell its 80.0% shareholding of EOS Russia to Mr. Vasilij Sosenkov. Before the agreement, Mr. Sosenkov, Managing Director of EOS Russia, held 20.0% of the shares in OOO EOS Premium SPA Technologies, the company operating EOS Group's Russian operations. After the transaction has been completed, Mr. Sosenkov will own 100.0% of EOS Russia. Closing of the transaction was subject to official approvals in Russia.

The transaction price is at maximum EUR 600,000, of which EUR 400,000 was paid during 2022. According to the agreement, all references to EOS or Harvia will be removed from the Russian company's name, brand names or similar. EOS-related intellectual property rights stay in Harvia's ownership. EOS Russia has not been consolidated in the Harvia Group figures as of November 2022. The fair values of net assets of the sold subsidiary were considered to be EUR 1,280 thousand less than the carrying value in the Group's balance sheet at 31 October 2022. The consideration included EUR 748 thousand intangible assets consisting of goodwill and customer relationships. There was also EUR 328 thousand translation differences in the Harvia's balance sheet relating to EOS Russia which were reclassified to profit due the divestment. All the items impacting profit are presented in the Impairment of assets of the sold subsidiary in the profit & loss.

Altogether, the impact to Harvia's income statement was EUR -952 thousand in 2022. According to Harvia's accounting principles, the impact was classified as item that affects comparability of the key figures. In the cash flow of Harvia Group, the proceed from selling the subsidiary was EUR 104 thousand after deducting cash of the divested subsidiary.

#### ASSOCIATES AND JOINT ARRANGEMENTS

Harvia owns 50% of the Estonian company Metagrupp OÜ, which operates as a production company for the Kirami subgroup. In Harvia's financial statements, the company is presented as an associated company, as Harvia's management considers that Harvia has not control over the company. In 2023, the value of Metagrupp in Harvia's balance sheet was EUR 727 thousand (2022: EUR 727 thousand). Harvia's share of the associate's result was EUR 26 thousand (2022: EUR 26 thousand). The company has been consolidated in Harvia's financial statements using the equity method from May 2021. Harvia Plc and Bergman Ltd signed a letter of intent (LOI) on 7 March 2023 to create a joint venture in Japan with the mission to becoming a substantial local player in the attractive and growing Japanese sauna and spa market. The cooperation to establish the joint venture progressed according to plans during the third quarter of 2023. As a result, the joint venture Harvia Japan Ltd. was registered on 21 August 2023. The operations of the joint venture will be gradually ramped-up, but the established company was not yet operational in Q4. Harvia owns 51% and Bergman 49% of the company.

## **3.2 INTANGIBLE ASSETS AND IMPAIRMENT TESTING**

The majority of the goodwill was recognised in connection of the acquisition of Harvia group companies in 2014. During 2021, the acquisitions of Kirami Group and Sauna-Eurox increased the amount of goodwill. In 2022, goodwill was decreased slightly in connection with the divestment of EOS Russia.

#### **ACCOUNTING POLICY**

#### Goodwill

Goodwill arises on the acquisition of subsidiaries and represents the excess of the consideration transferred over the fair value of the identifiable net assets acquired.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to cash generating units (CGU's), that are expected to benefit from the synergies of the combination. This unit to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes. Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of the CGU containing the goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs of disposal. Any impairment is recognised immediately as an expense and is not subsequently reversed.

#### Other intangible assets

Other intangible assets mainly include customer relationships, brands and technology acquired in business combinations that are recognised in fair value at the date of acquisition. These are amortized on a straight-line basis over 10-15 years. Other intangible assets also include capitalised development expenditures and software licenses and are amortized on a straight-line basis in 3 to 5 years. 103

#### **Capitalised development costs**

Development costs are capitalised when certain criteria related to economic and technical feasibility are met and when it is expected that the product will generate economic benefits in the future. Capitalised development costs mainly include materials, supplies and direct labor costs. Development costs booked earlier as expenses will not capitalised later. Intangible assets under development are not amortized but are tested for impairment at least annually.

#### ACCOUNTING ESTIMATES AND MANAGEMENT JUDGEMENT

Costs incurred in the development phase of a project are capitalised as intangible assets if the criteria is met. Management has made judgements and assumptions when assessing whether a project meets these criteria, and on measuring the costs and the economic life as well as the future cash inflows generated by the development projects. Expected returns from capitalised development projects involve estimates and judgement from the management about the future revenue and related costs. These estimates involve risks and uncertainties and it is possible that following changes in circumstances, expected returns from capitalised development projects change. Harvia assesses indications of impairment for capitalised development projects.

The following tables present the movements in intangible assets including goodwill during the reported periods:

|   |          | Development | Advance  | Customer      |        | 01         | ther intangible |         |
|---|----------|-------------|----------|---------------|--------|------------|-----------------|---------|
| EUR thousand                            | Goodwill | expenditure | payments | relationships | Brand  | Technology | assets          | Total   |
| 2023                                    |          |             |          |               |        |            |                 |         |
| Cost at 1 January                       | 73,438   | 3,260       | 577      | 7,391         | 4,981  | 746        | 3,213           | 93,606  |
| Additions                               |          | 250         | 368      |               |        |            | 25              | 644     |
| Disposals                               |          |             |          |               |        |            |                 |         |
| Reclassifications/Adjustments           |          | 271         | -455     |               |        |            | 377             | 193     |
| Exchange differences                    | -36      | -9          |          |               | -21    |            | -1              | -66     |
| Cost at 31 December                     | 73,402   | 3,771       | 491      | 7,391         | 4,961  | 746        | 3,615           | 94,377  |
|   |          |             |          |               |        |            |                 |         |
| Accumulated depreciation at 1 January   |          | -1,983      |          | -3,614        | -1,478 | -291       | -2,339          | -9,705  |
| Amortization                            |          | -462        |          | -1,204        | -490   | -68        | -343            | -2,567  |
| Exchange differences                    |          | 9           |          |               | -8     |            |                 | 1       |
| Accumulated depreciation at 31 December |          | -2436       |          | -4,818        | -1,976 | -385       | -2,682          | -12,271 |
| Net book amount at 1 January            | 73,438   | 1,276       | 577      | 3,777         | 3,503  | 455        | 875             | 83,901  |
| Net book amount at 31 December          | 73,402   | 1,332       | 491      | 2,573         | 2,985  | 388        | 933             | 82,106  |

|   |          | Development | Advance  | Customer      |        | Oth        | er intangible |        |
|---|----------|-------------|----------|---------------|--------|------------|---------------|--------|
| EUR thousand                            | Goodwill | expenditure | payments | relationships | Brand  | Technology | assets        | Total  |
| 2022                                    |          |             |          |               |        |            |               |        |
| Cost at 1 January                       | 73,730   | 2,582       | 628      | 7,788         | 4,941  | 746        | 2,991         | 93,406 |
| Additions                               |          | 159         | 730      |               |        |            | 170           | 1,059  |
| Disposals                               | -352     |             |          | -397          |        |            |               | -749   |
| Reclassifications                       |          | 527         | -781     |               |        |            | 56            | -198   |
| Exchange differences                    | 60       | -8          |          |               | 40     |            | -4            | 88     |
| Cost at 31 December                     | 73,438   | 3,260       | 577      | 7,391         | 4,981  | 746        | 3,213         | 93,606 |
| Accumulated depreciation at 1 January   |          | -1,567      |          | -2,277        | -977   | -223       | -1,900        | -6,944 |
| Amortization                            |          | -417        |          | -1,337        | -420   | -68        | -426          | -2,668 |
| Exchange differences                    |          | 1           |          |               | -81    |            | -13           | -93    |
| Accumulated depreciation at 31 December |          | -1,983      |          | -3,614        | -1,478 | -291       | -2,339        | -9,705 |
| Net book amount at 1 January            | 73,730   | 1,014       | 628      | 5,511         | 3,964  | 523        | 1,092         | 86,462 |
| Net book amount at 31 December          | 73,438   | 1,276       | 577      | 3,777         | 3,503  | 455        | 875           | 83,901 |

# **IMPAIRMENT TEST FOR GOODWILL**

HARVIA

# ACCOUNTING ESTIMATES AND MANAGEMENT JUDGEMENT

# Key assumptions used in goodwill impairment testing

The management makes significant estimates and judgements in determining the level at which the goodwill is allocated and whether there is any indication of impairment in goodwill. The recoverable amount of a cash generating unit is determined based on value-in-use calculations which require the use of estimates. The calculations use cash flow projections based on budgets and financial estimates approved by management covering a five-year period. Cash flow forecasts are based on the Group's actual results and the management's best estimates on future sales, cost development, general market conditions and applicable tax rates. Cash flows estimates include budgets and rolling estimates for a period of five years and cash flows beyond the five-year period are extrapolated using the estimated growth rates stated above. The growth rates are based on the management's estimates on future growth in the business. Management tests the impacts of changes in significant estimates used in forecasts by sensitivity analyses as described above in this note. The allocation of goodwill to the Group's cashgenerating units is presented below:

| EUR thousand   | 31-Dec-2023 | 31-Dec-2022 |
|----------------|-------------|-------------|
| Finland        | 62,403      | 62,831      |
| Central Europe | 10,999      | 10,607      |
| Total          | 73,402      | 73,438      |

To carry out impairment testing, the management monitors goodwill at the level of Finland and Central Europe. The recoverable amount of cash generating units has been determined based on value-in-use calculations using the projected discounted cash flows. These calculations use pre-tax cash flow projections based on the budgets and forecasts approved by management covering a five-year period. The fair value less cost to sell was assessed and value in use was then used as recoverable amount. Goodwill arising from acquisition of Almost Heaven Saunas business in 2018 has been presented as part of goodwill in Finland, and was included to impairment testing starting from 2019. The goodwill from the acquisition of EOS Group is presented as part the goodwill in Central Europe and begame subject to impairment testing in 2020. The goodwill from acquisitios in 2021 is presented as part of the goodwill in Finland.

Key assumptions in the projections are the development of net sales and key cost items, the discount rate used in the calculation as well as the cash flow growth rate after the five-year forecast period. The projections have been prepared to reflect the past performance and expectations for the future considering the Group's market position and the general economic environment. Cash flows beyond the five-year period are extrapolated using the estimated growth rates. The discount rate used in the impairment testing is weighted average pre-tax cost of capital (WACC). The discount rate reflects the total cost of equity and debt and the market risks related to the Group.

The key assumptions used for value-in-use calculations and basic information are as follows:

|   | 31-Dec-2023 | 31-Dec-2022 |
|---|-------------|-------------|
| Long-term growth rate                                 | 1.0 %       | 1.0 %       |
| Average revenue growth for the forecast period        |             |             |
| Finland   | 6.0 %       | 3.7 %       |
| Central Europe  | 5.8 %       | 3.7 %       |
| Average EBITDA for the forecast period (% of revenue) |             |             |
| Finland   | 25.5 %      | 27.2 %      |
| Central Europe  | 23.3 %      | 30.2 %      |
| Pre-tax discount rate                                 |             |             |
| Finland   | 11.4 %      | 11.8 %      |
| Central Europe  | 11.0 %      | 11.4 %      |

As result of the impairment tests performed no impairment loss has been recognised for any period presented. In 2023 the recoverable amount calculated based on value-in-use exceeded the carrying value by EUR 312 million in Finland and EUR 58 million in Central Europe (2022 by EUR 236 million in Finland and EUR 95 million in Central Europe). Management has prepared sensitivity analyses regarding the key factors, and based on the analyses performed the recoverable amount equals with the carrying value if the EBITDA margin or the discount rates change one at a time and other assumptions remain unchanged as follows (changes in percentage points):

|                         | 31-Dec-2023 | 31-Dec-2022 |
|-------------------------|-------------|-------------|
| Finland                 |             |             |
| EBITDA margin decrease  | -26.4 %     | -25.3 %     |
| Change in discount rate | 24.9 %      | 18.6 %      |
| Central Europe          |             |             |
| EBITDA margin decrease  | -15.6 %     | -20.5 %     |
| Change in discount rate | 15.0 %      | 24.4 %      |

### **3.3 PROPERTY, PLANT AND EQUIPMENT**

Land areas and buildings consist mainly of Harvia's factory building in Muurame. Velha Oy and the Harvia Group's management companies also operate at Harvia's Muurame premises. During 2023, Harvia made minor investments to maintain and improve its factories, continued to improve its energy efficiency in factories and increased automation in its factories in the United States and Germany. In addition, Harvia optimized its production processes with layout changes at the Muurame factory and continued to upgrade air conditioning and lighting to improve working conditions at the factories in Muurame and the United States. A production line for wood burning heater frames was completed in Muurame.

The factory in Romania is owned by a Romanian real estate company K&R Imobiliare which is

wholly owned by the Group. The group has production and warehouse facility in the United States. The production and office facilities of EOS Group transferred to ownership of Harvia in 2020. The production and office premises of Kirami and Sauna-Eurox, which were acquired in 2021, were also transferred to Harvia. Other production units operate in leased premises.

Other significant items of property, plant and equipment are the production machineries in Muurame, USA, China, Romania and Germany. Harvia has a separate department in Muurame that manufactures tools and equipment used in production.

For depreciations see also note 2.4.

#### ACCOUNTING POLICY

Property, plant and equipment are presented at acquisition cost less depreciation and potential impairment losses. Subsequent costs are included in the carrying amount when they can be measured reliably and future economic benefits associated with the these will flow to the entity. Significant leasehold improvements are included in the asset's carrying amount or are separated as a separate asset when it is probable that they will be economically useful in the future and the costs incurred can be distinguished from normal repair and maintenance costs.

The Group assesses at every reporting date whether there is any indication of impairment of an asset. If there are any indications, the asset is tested for impairment. An impairment test estimates the recoverable amount of the asset. The recoverable amount is the higher of the asset's fair value less costs to sell or cash flow based value-in-use. If the recoverable amount can not be determined at the level of an individual asset, the need for impairment is reviewed at the level of the lowest cash generating unit (CGU), which is largely independent of other units and its cash flows can be distinguished from the cash flows of other similar entities.

Changes in property, plant and equipment are presented in the following tables for the financial periods presented in the financial statements.

| EUR thousand                       | Land  | Buildings and<br>structures | Machinery and<br>equipment | Other tangible<br>assets | Construction in<br>progress | Total   |
|------------------------------------|-------|-----------------------------|----------------------------|--------------------------|-----------------------------|---------|
| 2023                               |       |                             |                            |                          |                             |         |
| Cost at 1 Jan                      | 2,060 | 29,465                      | 23,590                     | 1,851                    | 1,028                       | 57,994  |
| Additions                          | 35    | 482                         | 656                        | 18                       | 1,945                       | 3,136   |
| Disposals                          |       |                             | -134                       |                          |                             | -134    |
| Reclassifications/Adjustments      |       | 62                          | 904                        | 1                        | -967                        | 0       |
| Exchange differences               | -11   | -119                        | -83                        | 1                        |                             | -212    |
| Cost at 31 Dec                     | 2,083 | 29,889                      | 24,934                     | 1,871                    | 2,006                       | 60,783  |
| Accumulated depreciation at 1 Jan  |       | -14,107                     | -15,509                    | -1,282                   |                             | -30,897 |
| Depreciation                       |       | -1,040                      | -1,852                     | -111                     |                             | -3,003  |
| Exchange differences               |       | 8                           | 13                         |                          |                             | 21      |
| Accumulated depreciation at 31 Dec |       | -15,139                     | -17,348                    | -1,393                   | 0                           | -33,879 |
| Net book amount at 1 Jan           | 2,060 | 15,358                      | 8,081                      | 569                      | 1,028                       | 27,097  |
| Net book amount at 31 Dec          | 2,083 | 14,750                      | 7,586                      | 478                      | 2,006                       | 26,904  |

| EUR thousand                       | Land  | Buildings and<br>structures | Machinery and<br>equipment | Other tangible<br>assets | Construction in<br>progress | Total   |
|------------------------------------|-------|-----------------------------|----------------------------|--------------------------|-----------------------------|---------|
| 2022                               | Land  | structures                  | equipment                  | 855615                   | progress                    | Total   |
| Cost at 1 Jan                      | 2,044 | 27,644                      | 21,429                     | 1,868                    | 2,796                       | 55,781  |
| Additions                          |       | 269                         | 577                        | 55                       | 1,245                       | 2,146   |
| Disposals                          |       |                             | -57                        | -144                     |                             | -201    |
| Reclassifications/Adjustements     |       | 1,377                       | 1,573                      | 23                       | -3,013                      | -40     |
| Exchange differences               | 16    | 175                         | 68                         | 49                       |                             | 308     |
| Cost at 31 Dec                     | 2,060 | 29,465                      | 23,590                     | 1,851                    | 1,028                       | 57,994  |
| Accumulated depreciation at 1 Jan  |       | -13,062                     | -13,619                    | -1,107                   |                             | -27,787 |
| Depreciation                       |       | -1,076                      | -1,982                     | -174                     |                             | -3,232  |
| Exchange differences               |       | 31                          | 92                         | -1                       |                             | 122     |
| Accumulated depreciation at 31 Dec |       | -14,107                     | -15,509                    | -1,282                   |                             | -30,897 |
| Net book amount at 1 Jan           | 2,044 | 14,582                      | 7,810                      | 761                      | 2,796                       | 27,994  |
| Net book amount at 31 Dec          | 2,060 | 15,358                      | 8,081                      | 569                      | 1,028                       | 27,097  |

### **3.4 RIGHT-OF-USE ASSETS**

HARVIA

IFRS 16 Leases standard specifies the definition of leases, recognition and valuation of the lease agreements and disclosures of the leases. Implementation of the standard has a significant impact for the lessee's recognition, as the standard removes the current distinction between operating and financing leases. According to the standard, a lease is recognized as a right-of-use-asset (the right to use the leased asset) and as a lease liability to pay rentals, recorded under interestbearing liabilities.

#### ACCOUNTING POLICY

According to IFRS 16 Leases standard a lease is recognized as a right-of-use-asset (the right to use the leased asset) and as a lease liability to pay rentals, recorded under interestbearing liabilities.

The Group uses the simplified transitional approach, whereby comparative financial information is not adjusted. Lease liability is calculated discounting the future lease payments with the incremental borrowing rate. The value of right-of-use-asset equals the lease liability. The Group is implementing the exemptions provided by the standard and is not recognizing low-value or short-term leases as right-touse-assets or lease liability. The Group applies same discount rate to a group of similar lease contracts.

Lease period is the non-cancellable period of the lease plus periods covered by an option to extend or an option to terminate if the lessee is reasonably certain to exercise the extension option or not exercise the termination option.

Lease liability and interest payment is presented in cash flow from financing activities in the consolidated statement of cash flows.

#### ACCOUNTING ESTIMATES AND MANAGEMENT JUDGEMENT

The management uses judgement when determining the lease period for ongoing rental contracts and when the lease contract includes options for extension or termination of the contract or purchasing the asset. Management decisions are based on the strategic position of the company and the market situation. The management uses judgement also when defining the interest rate of incremental borrowing. The interest rate of incremental borrowing is based on the financing contracts of the group taking into consideration the variation of the risk-free interest rate in each country. The Group applies single discount interest rate for portfolio of similar leases.

Bookings of leases to the balance sheet and profit and loss statement were following:

#### THE AMOUNTS ENTERED IN THE BALANCE SHEET

| EUR thousand              | Buildings and<br>structures | Machinery and<br>equipment |
|---------------------------|-----------------------------|----------------------------|
| Right-of-use assets       |                             |                            |
| Book amount at 1 Jan 2022 | 2,302                       | 342                        |
| Additions                 |                             | 164                        |
| Exchange differences      | -68                         |                            |
| Depreciations             | -392                        | -202                       |
| Book value at 31 Dec 2022 | 1,841                       | 304                        |
|                           |                             |                            |
| Book amount at 1 Jan 2023 | 1,841                       | 304                        |
| Additions                 | 671                         | 285                        |
| Exchange differences      | 72                          |                            |
| Depreciations             | -463                        | -220                       |
| Book value at 31 Dec 2023 | 2,120                       | 369                        |

| EUR thousand         | 2023  | 2022  |
|----------------------|-------|-------|
| Lease liabilities    |       |       |
| Non-current          | 1,981 | 1,848 |
| Current              | 760   | 574   |
| Book value at 31 Dec | 2,741 | 2,421 |

#### AMOUNTS RECOGNISED IN PROFIT AND LOSS

| EUR thousand   | 2023   | 2022   |
|--|--------|--------|
| Depreciation   |        |        |
| Buildings and structures   | -463   | -392   |
| Machinery and equipment  | -220   | -202   |
|  | -683   | -594   |
| Interest expense (included in finance cost)                                    | -101   | -106   |
| Expense relating to short-term and low-value leases (other operating expenses) | -495   | -628   |
| Total amounts recognised in profit and loss                                    | -1,280 | -1,328 |

Amounts booked to balance sheet are considered in the IAS 36 impairment testing going forward. Cash flows resulting from lease contracts have been disclosed in note 1.3 and maturities of the lease contracts in note 5.3.

### **3.5 PROVISIONS**

HARVIA

The Group provides warranties for its products and recognises provision for this obligation. The warranty provision includes all expenses required to settle the present obligation. The amount of accrued estimated warranty costs is primarily based on historical experience and current information on repair costs and processing costs of the claims.

#### **ACCOUNTING POLICY**

Provision is made for estimated warranty claims in respect of products sold which are still under warranty at the end of the reporting period. Management estimates the provision based on historical warranty claim information and any recent trends that may suggest future claims could differ from historical amounts.

#### **ACCOUNTING ESTIMATES**

The amount of warranty provision involves uncertainty as estimated warranty claims may not realise as predicted. Typically the claims are realised frontloaded during the warranty period. Estimates and assumptions are reviewed quarterly. The differences between actual and estimated warranty claims may affect the amount of the provisions to be recognised in future financial periods. Changes in warranty provisions are as follows:

HARVIA

| EUR thousand                                   | 31-Dec-2023 | 31-Dec-2022 |
|--|-------------|-------------|
| At 1 January                                   | 623         | 651         |
| Additions                                      | 519         | 623         |
| Canceled unrealized provisions during the year | -623        | -651        |
| At 31 December                                 | 519         | 623         |
| of which                                       |             |             |
| current  | 242         | 292         |
| non-current                                    | 277         | 331         |
| Total  | 519         | 623         |

The warranty provision was canceled as unrealized EUR 623 thousand (2022: EUR 651 thousand) and was increased EUR 619 thousand during 2023 (2022: EUR 623 thousand). The provision is divided to current and non-current liability. Most of the Harvia's products sold have two years' warranty for private use and one years' warranty for professional use. Warranty provision is calculated for external warranty costs, for employees processing complaints and for warranty parts. For exported products, no warranty provision is recognised as under these contracts the counterparty is responsible for warranty work.

# **Section 4: Net Working Capital**

This section describes components of net working capital.

| EUR thousand   | 31-Dec-2023 | 31-Dec-2022 |
|--|-------------|-------------|
| Net working capital  |             |             |
| Inventories  | 35,480      | 45,324      |
| Trade receivables  | 16,336      | 16,408      |
| Other receivables  | 2,361       | 2,266       |
| Trade payables   | -8,690      | -8,737      |
| Other payables   | -9,355      | -9,942      |
| Total  | 36,132      | 45,319      |
| Change in net working capital in the statement of financial position   | -9,187      | 3,388       |
| Items not taken into account in change in net working capital in the statement of cash flows and the effect of which is included elsewhere in the statement of cash flows* | 1,386       | 1,983       |
|  |             |             |
| Change in net working capital in the statement of cash flows**   | -7,801      | 5,371       |

\* The most significant items are related to finance costs, unrealised exchange rate gains and losses, acquisitions and investments.

\*\* An increase in net working capital decreases cash flows, and a decrease in net working capital increases cash flows.

# **4.1 INVENTORIES**

The inventory of the Group consists of raw materials such as steel, stone and wood, work in progress as well as finished goods on sales (sauna heaters, sauna interiors and other sauna related products).

#### **ACCOUNTING POLICY**

Materials and supplies, work in progress and finished goods are measured at the lower of cost and net realisable value. Cost of work in progress and finished goods comprises direct materials, direct labour costs and an appropriate proportion of variable and fixed overhead expenditure, the latter being allocated on the basis of normal operating capacity. The acquisition cost is assigned to individual items of inventory on the basis of weighted average cost formula. The cost of purchased inventory are determined after deducting rebates and discounts. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale. 113

The inventory is divided as follows:

| EUR thousand           | 31-Dec-2023 | 31-Dec-2022 |
|------------------------|-------------|-------------|
| Materials and supplies | 16,921      | 24,070      |
| Work in progress       | 3,413       | 3,621       |
| Finished goods         | 15,145      | 17,634      |
| Total                  | 35,480      | 45,324      |

Harvia recognised items related to changes in the value and quantity of inventories in its profit and loss for a total of EUR 10,919 thousand (in 2022: EUR 1,247 thousand). Harvia's material and service costs totalled EUR 56,101 thousand

# **4.2 TRADE AND OTHER RECEIVABLES**

Trade and other receivables consist of trade receivables, other receivables (mainly VAT receivables) and prepayments and accrued income. Income tax receivables are presented on a separate row in the consolidated statement of financial position.

Payment terms of trade receivables varies according to customer type and creditworthiness. Advance payment is required from certain customers. Information on the impairment of trade and other receivables and the Group's exposure to credit risk, refer to note 5.3. (2022: EUR 70,150 thousand). The inventory value was reduced by obsolescence reserve booking of EUR 915 thousand (31 December 2022: EUR 921 thousand).

#### ACCOUNTING POLICY

Trade receivables are amounts due from customers for goods sold or services performed in the ordinary course of business. They are classified as at amortized cost if collection of the amounts is expected in one year or less they are classified as current assets. Otherwise they are presented as non-current assets. Trade receivables are generally due for settlement within 30-120 days and therefore are all classified as current. Impairment and other accounting policies for trade and other receivables are outlined in note 5.3.

Other receivables include mainly prepaid expenses and accrued income from the usual operating activities of the Group.

The receivables are included in current assets, except for maturities longer than 12 months after the end of the reporting period. The following tables present the different components of account and other receivables:

| EUR thousand                      | 31-Dec-2023 | 31-Dec-2022 |
|-----------------------------------|-------------|-------------|
| Trade receivables                 | 16,336      | 16,408      |
| Prepayments and<br>accrued income | 1,249       | 1,309       |
| Other receivables                 | 1 112       | 956         |
| Total                             | 18,697      | 18,674      |

Material items included in prepayments and accrued income:

| EUR thousand     | 31-Dec-2023 | 31-Dec-2022 |
|------------------|-------------|-------------|
| Social costs     | 9           | 55          |
| Insurances       | 147         | 96          |
| Advance payments | 429         | 353         |
| Other            | 663         | 1,158       |
| Total            | 1,249       | 1,309       |

Other accrued income included mainly items related to materials costs, marketing and IT. Due to the short-term nature of the current receivables, their carrying amount is assumed to be the same as their fair value. 115

# **4.3 TRADE AND OTHER PAYABLES**

Trade and other payables include trade payables, other liabilities, advance payments and accrued expenses related the usual operating activities of the Group.

#### ACCOUNTING POLICY

Trade payables are payment obligations arising from goods or services acquired from suppliers or service providers in the ordinary course of business. Trade payables are classified as current liabilities if payment is due within one year or less. Trade and other payables are classified as other financial liabilities at amortised cost. The following tables present the different components of trade and other payables:

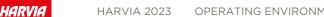
| EUR thousand      | 31-Dec-2023 | 31-Dec-2022 |
|-------------------|-------------|-------------|
| Trade payables    | 8,690       | 8,737       |
| Advance payments  | 1,103       | 794         |
| Accrued expenses  | 7,817       | 8,775       |
| Other liabilities | 435         | 373         |
| Total             | 18,045      | 18,679      |

Trade payables are unsecured and are usually paid within 30 to 60 days of recognition.

Material items included in accrued expenses:

| EUR thousand                               | 31-Dec-2023 | 31-Dec-2022 |
|--|-------------|-------------|
| Accrued salaries and social security costs | 4,631       | 3,193       |
| Accrued annual discounts                   | 1,474       | 1,553       |
| Accrued interests                          | 83          | 176         |
| Other                                      | 1,629       | 3,853       |
| Total                                      | 7,817       | 8,775       |

Other accrued expenses included items related to material costs, marketing and sales comissons. The carrying amounts of trade and other payables are assumed to be the same as their fair values, due to their short-term nature.



# **Section 5: Net Debt And Contingencies**

This section describes how the Group has financed its operations. This section also describes exchange rate, interest rate, liquidity and credit risks related to financial assets and liabilities. This section also provides information how the Group addresses above mentioned risks.

# **5.1 BORROWINGS AND OTHER FINANCIAL LIABILITIES**

In 2023 Harvia renegotiated the terms of EUR 75,5 million term loans and EUR 8 million revolving credit limit. In addition, the revolving credit limit was increased to EUR 10,000 thousand. The Group

has entered into an interest rate swap agreement to hedge against interest rate risk arising from variable rate of bank loans.

#### ACCOUNTING POLICY

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the income statement over the period of the borrowings using the effective interest rate method.

Fees paid on the revolving credit facility arrangements are capitalised as a prepayment for liquidity services and amortised as expense over the period of the facility to which it relates, if there is no certainty that some or all of the facility will be drawn down. This reflects the finance cost of the undrawn facility. To the extent that it is probable that some or all of the facility will be drawn down, the fees are recognised as transaction costs when the loan is drawn down and recognized in profit and loss using the effective interest rate method.

The following tables present the classification of the financial liabilities as well as carrying values:

| EUR thousand                   | Other financial<br>liabilities at<br>amortized cost |
|--------------------------------|---|
| 31-Dec-2023                    |   |
| Liabilities per balance sheet  |   |
| Loans from credit institutions | 75,409  |
| Lease liabilities              | 2,741   |
| Other non-current liabilities  | 202   |
| Trade and other payables       | 9,125   |
| Total                          | 87,478  |

| EUR thousand                   | Financial liabilities at<br>amortized cost |
|--------------------------------|--|
| 31-Dec-2022                    |  |
| Liabilities per balance sheet  |  |
| Loans from credit institutions | 77,417                                     |
| Lease liabilities              | 2,421                                      |
| Other non-current liabilities  | 3,609                                      |
| Trade and other payables       | 9,110                                      |
| Total                          | 92,558                                     |

#### LOANS FROM CREDIT INSTITUTIONS AND SHAREHOLDER LOANS

#### Loans from credit institutions

At the end of 2023 Harvia renegotiated the terms of EUR 75,500 thousand term loans and EUR 8,000 thousand revolving credit limit resulting in more favorable conditions. In addition, the revolving credit limit was increased to EUR 10,000 thousand. The term loan matures in two installments. The term loan amounting to EUR 36,500 thousand and the revolving credit limit of EUR 5,000 thousand mature on December 2026 and the term loan amounting to EUR 39,000 thousand and the revolving credit limit of EUR 5,000 thousand mature in March 2027. The nominal interest of the loans is tied to Euribor and its margin is tied to the Group's net debt / adjusted EBITDA ratio.

#### **Compliance with loan covenants**

The bank loans include covenants according to the financing agreement, such as net debt to adjusted EBITDA ratio and interest cover ratio. Covenants are monitored quarterly. The Group has complied with all covenants related to new bank loans in 2023 and 2022.

#### **Fair values**

The fair values of non-current borrowings are based on discounted cash flows using a current borrowing rate. They are classified as level 2 in the fair value hierarchy due to the use of unobservable inputs, including own credit risk.

The Group's management has determined that there is no essential difference between carrying value and fair value. Margins of loans are considered to reflect different conditions and the subordination of the loans with reasonable accuracy.

#### DERIVATIVE FINANCIAL INSTRUMENTS

#### ACCOUNTING POLICY

Derivative financial instruments are initially recognised at fair value on the date a derivative contract is entered into and subsequently measured at their fair value through profit or loss.

The Group uses derivative financial instruments such as interest rate swaps to hedge its risks associated with interest rate fluctuations. The Group had interest rate swap agreements with fair value of EUR 1869 thousand at the end of 2023 (2022: EUR 3.243 thousand). Hedging produces clear savings on interest payments of Harvia in terms of cash flows. Fair value of the interest rate swap fluctuates according to interest rate market expectations, and the change in value is recorded in net financial items as changes in fair value. Changes in the fair value of the swap have no cash flow impact. Nominal value of the interest rate swap contract was EUR 36.500 thousand as at 31 December 2023 (2022: EUR 36.500 thousand). The interest rate swap contract matures in 15 December 2026

The fair value of interest rate swap is calculated as the present value of the estimated future cash flows based on observable yield curves. The fair value is on level 2 in the fair value hierarchy.

#### **OTHER NON-CURRENT LIABILITIES**

#### ACCOUNTING POLICY

INVESTORS

Harvia's other long-term liabilities consist of redemption and additional purchase price liabilities related to acquisitions. Redemption and additional purchase liabilities are initially recognised at fair value at the date of acquisition of the subsidiaries. Subsequently, they are measured at fair value through profit or loss or equity.

The Group had long-term additional purchase price liabilities related to acquisitions of FUR 202 thousand (2022: 3 609 thousand) The contractual amount of the liabilities is EUR 250 thousand (2022: 4.250). In 2023. Harvia paid additional purchase price of the Kirami acquisition in advance. Harvia and the sellers of Kirami agreed that Harvia will pay the additional purchase price of EUR 2.488 thousand earlier than previously announced, on 21 December 2023. The paid amount is approximately EUR 1.2 million smaller than the provision Harvia made in connection with the acquisition. This difference will improve Harvia's 2023 result, and it will be presented as changes in the fair value of financial items in the income statement

After the payment, only additional purchase price liabilities related to the Sauna-Eurox acquisition remain on Harvia's balance sheet. Harvia's additional purchase price liabilities in 2023 and 2022, were linked to the development of the key performance indicators of the acquired companies (typically to EBITDA).

# **5.2 CASH AND CASH EQUIVALENTS**

Cash and cash equivalents amounted to EUR 40,581 thousand at the end of 2023 (31 December 2022: EUR 25,310 thousand).

In the consolidated statement of cash flow, cash and cash equivalents include cash in hand and deposits held at call from banks. The short-term deposits are considered readily convertible to cash as those have original maturities of three

months or less. Cash and cash equivalents on the statement of financial position equals the cash and cash equivalents of the consolidated statement of cash flows. Cash and cash equivalents are financial asset and valued at amortized cost.

# **5.3 FINANCIAL RISK MANAGEMENT AND CAPITAL MANAGEMENT**

This note explains Harvia Group's exposure to financial risks and how these risks could affect Harvia Group's future financial performance. Profit and loss information for the period has been included where relevant to add further context.

This note also describes how the Group monitors its capital structure and what are the targets for the structure.

#### ACCOUNTING POLICY

# Classification and measurement of financial assets

The Group's financial assets consist of trade receivables, certain other receivables and accrued income as well as cash and cash equivalents. A financial asset is measured at fair value at initial recognition, to which are added transaction costs directly attributable to the acquisition, excluding trade receivables that are measured at transaction price when they do not contain a significant financing component.

Harvia's management has determined which business models are applied for the Group's financial assets at the date of application of IFRS 9 as of January 1, 2018 and classified financial assets into categories according to IFRS 9. All financial assets of the group, excluding possible derivative assets, are classified as at amortized cost.

#### Impairment of financial assets

Financial assets consist mainly of trade receivables and for the recognition of expected credit losses the group applies the simplified approach, which permits the use of the lifetime expected loss provision for all trade receivables. To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due. Expected credit losses also incorporate forward looking information.

# Classification and measurement of financial liabilities

Loans from credit institutions are recognized initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortized cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognized in the income statement over the period of the borrowings using the effective interest rate method. Fees paid on the revolving credit facility arrangements are capitalized as a prepayment for liquidity services and amortized as expense over the period of the facility to which it relates, if there is no certainty that some or all of the facility will be drawn down. This reflects the finance cost of the undrawn facility. To the extent that it is probable that some or all of the facility will be drawn, the fees are partly recognized as transaction costs, when the loan is drawn, recognized in the income statement over the period of the borrowings using the effective interest rate method.

#### **Derivative financial instruments**

Group's derivatives have not been determined as hedging instruments and therefore 9 they are classified at fair value through profit or loss under assets or liabilities. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance. Derivative financial instruments are used to hedge certain risk exposures.

The Group's risk management is carried out by a finance department under guidelines provided by the Board of Directors. Finance department identifies, evaluates and hedges financial risks in close co-operation with the Group's business operations.

#### FOREIGN EXCHANGE RISK

Harvia operates in several countries. In 2022, Harvia was mainly exposed to transaction risk and translation risk associated with the US dollar arising when the parent company's investments to subsidiaries outside euro area are converted into euros. Transaction risk associated with subsidiaries outside the euro area consists primarily of trade receivables and trade payables from these subsidiaries arising in the operational business of the Group companies.

So far transaction risks have not been significant for the Group and Harvia has not hedged against these risks by currency derivatives. In other respects, the Group's income and expenses arise almost exclusively in euros. The Group's net investment to units outside the euro area consist of the investments in subsidiaries in China, Hong Kong, Russia, Romania and the United States. Foreign exchange risk related to net investments is not hedged. During the financial period, the following foreign exchange related amounts were recognised in profit or loss and other comprehensive income:

| EUR thousand  | 2023   | 2022 |
|---|--------|------|
| Amounts recognised in profit or loss  |        |      |
| Net foreign exchange gains/losses included in operating income/expenses                       | -9     | -75  |
| Net foreign exchange gains/losses included in finance income/costs                            | -277   | 257  |
| Total net foreign exchange gains/losses recognised in profit before income tax for the period | -286   | 181  |
| Gains/losses recognised in other comprehensive income   |        |      |
| Translation differences of foreign operations   | -1,785 | 326  |

#### INTEREST RATE RISK

The Group's main interest rate risk arises from non-current borrowings with variable rates, which expose the Group to cash flow interest rate risk. However, the Group manages interest rate risk in these loans by swapping floating rate into fixed rate. The Group has raised non-current loans from credit institutions at floating rates and swapped them into fixed rates that are lower than those available if the Group borrowed at fixed rates directly.

The following table shows the sensitivity analysis of Harvia's interest-bearing liabilities to a 1% increase in interest rates:

| EUR thousand   | 2023   | 2022   |
|--|--------|--------|
| Interest bearing liabilities   | 75,506 | 77,528 |
| Leasing liabilities  | 2,877  | 3,144  |
| Interest rate swap   | 36,500 | 36,500 |
| Share of liabilities covered with interest rate swaps                | 47%    | 45%    |
| Impact on interest costs if interest rates were to rise by 1%        | 784    | 807    |
| Interest rate swap   | -365   | -365   |
| Total, Impact on interest costs if interest rates were to rise by 1% | 419    | 442    |

\* The amount of debt to be tested is the nominal value of Harvia's cash flows related to loan and lease agreements, which is also presented in the reconciliation of net debt and cash flow.

The Group's target is keep at least 60% of its borrowings at fixed rates and, if necessary, use

interest rate swaps to achieve this. The Group's variable rate loans in 2023 and 2022, were mainly

denominated in euro and the interest rate swaps covered 47% of principal outstanding at 31 December 2023 and 45% at 31 December 2022. Based on the sensitivity analysis, if the interest rate on uncovered variable rate borrowings were to increase by one percentage point as of 31.12.2023 with all other variables held constant, the Group's interest expense would increase by EUR 419 thousand (in 2022: EUR 442 thousand). In 2022, Harvia extended its sensitivity analysis to all its interest-bearing liabilities.

#### **CREDIT RISK**

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in a financial loss to the company. Credit risk arises from cash and cash equivalents, as well as from credit exposures to customers from outstanding receivables. Insurance for certain customers and for some customers advance payments are in use. The credit risk on cash and cash equivalents is limited because the counterparties are banks with high credit ratings assigned by international credit rating agencies. To spread the credit risk, Harvia deposits its cash reserves with different banks.

The Group considers that there is evidence of impairment if any of the following indicators are present:

- significant financial difficulties of the debtor
- probability that the debtor will enter bankruptcy or financial reorganisation, and
- default or delinquency in payments

In 2023, Harvia had significant trade receivables due to long terms of payment in the client agreements. In certain circumstances, Harvia has also supported its distribution and dealership relationships by accepting longer than ordinary terms of payment periods and by agreeing on a new payment plan in respect of receivables due. Trade receivables increased in North-America due to strong demand supported by the growing awareness of sauna and its health benefits as well as strong consumer confidence and economic conditions. In 2022, Harvia had significantly increased its expected credit loss provision in Russia, due to the uncertainty caused by the Russia's attack war. As of 31 December 2023, Harvia had trade receivables from Russia in rubles amounted to EUR 0.8 million (2022: 1.8 million), of which EUR 712 thousand (2022: 916 thousand) were written down in 2023. A payment plan has been established for the receivables. Harvia has no significant concentrations of credit risks due to the large number and geographic dispersion of companies that comprise the Group's customer base.

During 2023 EUR 26 thousand (2022: EUR 7 thousand) was recognised in profit or loss in relation to credit losses. The loss allowance on 31 December 2023, EUR 1,273 thousand (2022: EUR 1,347 thousand), is specified as follows:

| 31-Dec-23<br>EUR thousand | Gross book value | Allowance for bad debt |
|---------------------------|------------------|------------------------|
| Not due                   | 12,755           | 6                      |
| Overdue by                |                  |                        |
| Less than 30 days         | 2,207            | 9                      |
| 30-60 days                | 844              | 11                     |
| 61-90 days                | 167              | 4                      |
| 91-180 days               | 70               | 7                      |
| 181-360 days              | 338              | 84                     |
| Over 360 days             | 1,228            | 1,151                  |
| Total                     | 17,609           | 1,273                  |

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|------|-----|------|

| JI-Dec-22         |                  |                        |
|-------------------|------------------|------------------------|
| EUR thousand      | Gross book value | Allowance for bad debt |
| Not due           | 12,129           | 9                      |
| Overdue by        |                  |                        |
| Less than 30 days | 1,777            | 7                      |
| 30-60 days        | 475              | 6                      |
| 61-90 days        | 221              | 6                      |
| 91-180 days       | 728              | 70                     |
| 181-360 days      | 803              | 84                     |
| Over 360 days     | 1,621            | 1,165                  |
| Total             | 17,755           | 1,347                  |
|                   |                  |                        |

The other classes within other receivables do not contain essentially impaired or overdue assets. Based on the credit history of these other classes, it is expected that these amounts will be received when due. The Group does not hold any collateral in relation to these receivables.

#### LIQUIDITY RISK

Cash flow forecasting is performed on Group basis. Group finance department monitors Harvia Group's liquidity requirements to ensure it has sufficient cash to meet operational needs while maintaining sufficient headroom on its undrawn committed loan facility so that the Group does not breach loan limits or covenants on its loan facility. The Group has undrawn interest-bearing facilities (revolving credit facility) of EUR 10,000 thousand as at 31 December 2023 (EUR 6,000 thousand as at 31 December 2022). The undrawn interestbearing facility is available constantly. Operating cash flows and liquid funds are the main source of financing for the future payments together with possible new debt or equity financing.

The table below shows future repayments, interest expenses and capitalised interest expenses of Group's financial liabilities divided into maturity groupings based on the remaining contractual maturity at the balance sheet date. The amounts disclosed in the table are the contractual undiscounted cash flows. Harvia has a interest rate swap with a nominal value of 36.5 million that matures in 15 December 2026. Interest rate swap produces clear savings on interest payments of Harvia in terms of cash flows. Fair value of the interest rate swap fluctuates according to interest rate market expectations, and the change in value is recorded in the net financial items as changes in fair value. The figures presented are contractual undiscounted cash flows.

|   | Less than 6 |               | Between 1 and 2 | Between 2 and 5 |              | Total contractual |                 |
|---|-------------|---------------|-----------------|-----------------|--------------|-------------------|-----------------|
| EUR thousand                            | months      | 6 - 12 months | years           | years           | Over 5 years | cash flows        | Carrying amount |
| 31-Dec-2023                             |             |               |                 |                 |              |                   |                 |
| Non-derivatives                         |             |               |                 |                 |              |                   |                 |
| Loans from credit institutions          | 6           |               |                 | 75,500          |              | 75,506            | 75,409          |
| Lease liabilities                       | 355         | 293           | 360             | 1,545           | 324          | 2,877             | 2,741           |
| Pension liabilities                     | 88          | 88            | 172             | 490             | 1,185        | 2,023             | 2,071           |
| Redemption and purchase price liability |             |               | 250             |                 |              | 250               | 202             |
| Trade payables                          | 8,690       |               |                 |                 |              | 8,690             | 8,690           |
| Total non-derivatives                   | 9,139       | 381           | 783             | 77,535          | 1,509        | 89,346            | 89,113          |
| Derivatives                             |             |               |                 |                 |              |                   |                 |
| Interest rate swap                      | -568        | -574          | -1,123          | 395             |              | -1,869            | -1,869          |
| Total derivatives                       | -568        | -574          | -1,123          | 395             |              | -1,869            | -1,869          |

|   | Less than 6 |               | Between 1 and 2 | Between 2 and 5 |              | Total contractual |                 |
|---|-------------|---------------|-----------------|-----------------|--------------|-------------------|-----------------|
| EUR thousand                            | months      | 6 - 12 months | years           | years           | Over 5 years | cash flows        | Carrying amount |
| 31-Dec-2022                             |             |               |                 |                 |              |                   |                 |
| Non-derivatives                         |             |               |                 |                 |              |                   |                 |
| Loans from credit institutions          | 2,014       | 14            | 39,000          | 36,500          |              | 77,528            | 77,417          |
| Lease liabilities                       | 256         | 225           | 288             | 627             | 1,748        | 3,144             | 2,421           |
| Pension liabilities                     | 87          | 87            | 170             | 485             | 1,242        | 2,071             | 2,071           |
| Redemption and purchase price liability |             |               | 4,000           | 250             |              | 4,250             | 3,609           |
| Trade payables                          | 8,737       |               |                 |                 |              | 8,737             | 8,737           |
| Total non-derivatives                   | 11,094      | 326           | 43,458          | 37,862          | 2,990        | 95,730            | 94,256          |
| Derivatives                             |             |               |                 |                 |              |                   |                 |
| Total non-derivatives                   | -321        | 154           | 302             | 290             |              | 899               | -3,243          |
| Total derivatives                       | -321        | 154           | 302             | 290             |              | 899               | -3,243          |

#### CAPITAL MANAGEMENT

HARVIA

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern to provide returns and increase in value of invested capital for shareholders. The Group monitors net debt to adjusted EBITDA ratio and to net working capital. Net debt is calculated as loans from credit institutions (included in current and non-current interest-bearing liabilities) less cash and cash equivalents. The target of the net debt and net debt position to EBITDA are linked to a covenant of borrowing facilities. The ratio of net debt to EBITDA has an impact on the loan margins of the Harvia's loan agreements.

The table below shows the net debt position.

| EUR thousand                   | 31-Dec-2023 | 31-Dec-2022 |
|--------------------------------|-------------|-------------|
| Loans from credit institutions | 75,409      | 77,417      |
| Lease liabilities              | 2,741       | 2,421       |
| Less cash and cash equivalents | -40,581     | -25,310     |
| Net debt                       | 37,569      | 54,529      |

Reconciliation of net cash flow to movement in net debt:

HARVIA

|                          | Cash and cash | Loans from credit              | Loans from credit             |                   |                |
|--------------------------|---------------|--------------------------------|-------------------------------|-------------------|----------------|
| EUR thousand             | equivalents   | institutions due within 1 year | institutions due after 1 year | Lease liabilities | Total net debt |
| 1.1.2022                 | 15,488        | -48                            | -56,380                       | -2,877            | -43,817        |
| Cash flows               | 9,500         | -1,983                         | 10                            | 518               | 8,045          |
| Acquisitions             |               |                                | -19,000                       |                   | -19,000        |
| Divestments              | 104           |                                |                               |                   | 104            |
| Exchange differences     | 218           | 4                              |                               |                   | 222            |
| Other non-cash movements |               |                                | -20                           | -63               | -82            |
| 31.12.2022               | 15,488        | -48                            | -56,380                       | -2,877            | -43,817        |
| Cash flows               | 18,519        | 2,022                          | 92                            | 765               | 21,398         |
| Acquisitions             | -2,801        |                                | -66                           | -307              | -3,173         |
| Exchange differences     | -447          |                                |                               |                   | -447           |
| Other non-cash movements |               |                                | -41                           | -777              | -818           |
| 31.12.2023               | 40,581        | -6                             | -75,404                       | -2,741            | -37,569        |

# **5.4 FINANCE INCOME AND COSTS**

HARVIA

This note presents the finance income and finance costs of the Group. The Group has entered into interest rate swap agreements to hedge against interest rate changes arising from the variable rate external bank loans. For information about derivatives and financial liabilities, refer note 5.1.

For information about cash and cash equivalents, refer note 5.2

Group's interest and other finance income related mainly to foreign exchange gains, interest income of trade receivables and gains on valuation of derivative contracts. They amounted to EUR 1,791 thousand during 2023 (2022: EUR 5,663 thousand). Finance costs related mainly to loans from financial institutions, exchange differences and losses on valuation of derivative contracts. See the following table:

| EUR thousand   | 2023   | 2022   |
|--|--------|--------|
| Finance income   |        |        |
| Share in profits and losses of associated companies                                    | -242   | 26     |
| Interest income  | 531    | 20     |
| Fair value gain on interest rate swap  | 0      | 3,727  |
| Fair value gain  | 1,238  | 0      |
| Exchange rate gains  | 259    | 1,769  |
| Other finance income   | 5      | 120    |
| Total  | 1,791  | 5,663  |
|  |        |        |
| Finance costs  |        |        |
| Interest costs   | -2,743 | -1,062 |
| Other finance charges paid/payable for financial liabilities not at fair value through |        |        |
| profit or loss   | -649   | -979   |
| Exchange rate losses   | -536   | -1,512 |
| Fair value losses on interest rate swaps   | -1,374 | 0      |
| Total  | -5,302 | -3,553 |
|  |        |        |
| Finance costs, net   | -3,511 | 2,110  |

## **5.5 COMMITMENTS AND CONTINGENT LIABILITIES**

This note provides information about items that are not recognised in the financial statements as they do not (yet) satisfy the recognition criteria. These are guarantees, pledges and contingent liabilities.

| EUR thousand      | 31-Dec-2023 | 31-Dec-2022 |
|-------------------|-------------|-------------|
| Other guarantees: |             |             |
| Pledged accounts  | 37          | 36          |
| Customs guarantee | 50          | 50          |
| Total             | 87          | 86          |

#### **OTHER COMMITMENTS**

HARVIA

Harvia becomes involved from time to time in various claims and lawsuits arising in the ordinary course of its business, such as disputes with customers and proceedings initiated by public authorities. During the reporting periods, Harvia has not been a party to legal, arbitration or administrative proceedings which could have a significant impact on the Group's financial position or profitability.

## **5.6 DEFINED BENEFIT OBLICATIONS**

Defined benefit obligations are recognized according to IAS 19. Harvia has an unfunded defined benefit pension plan in Germany. German pension plan was acquired at 1.5.2020. Harvia's other pension plans, such as statutory Finnish TyEL plan are classified as defined contribution plans. German pension plan is a salary-based plan which provides old-age, disability and survivor benefits for plan members. The pension plan is administrated according to local legislation and practices. The pension plan includes pensioners, active and deferred vested plan members. Defined benefit plans expose Harvia to risks the most relevant being the interest risk relating to the discount rate. If the discount rate decreases, the defined benefit obligation will increase. Changes in an inflation assumption or mortality models may also increase the defined benefit obligation.

#### ACCOUNTING POLICY

A defined contribution plan is a postemployment benefit plan under which an entity pays fixed contributions into an insurance company or a separate entity fund. The entity will have no legal or constructive obligation to pay further contributions if the fund does not hold sufficient assets to pay all employee benefits relating to employee service in the current and prior periods. Contributions to the defined contribution plans are charged directly to the profit or loss in the year to which these contributions relate. Defined benefit plans are post-employment benefit plans other than defined contribution plans.

Under defined benefit plans both actuarial and investment risks are on the responsibility of the Group and the defined benefit obligation is recognized. The defined benefit obligation represents the present value of future cash flows from payable benefits, which are calculated for by using the projected unit credit method. The discount rate used in calculating the present value of the defined benefit obligation is based on the market yields of high-quality corporate bonds with appropriate durations. Pension expenses are recognized in the profit or loss by allocating the current service cost over the service lives of employees based on actuarial calculations. The net interest is included as part of the personnel expenses. 126

The liability (or asset) recognized in the consolidated statement of financial position is the defined benefit obligation at the closing date less the fair value of plan assets. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise.

ACCOUNTING ESTIMATES AND MANAGEMENT JUDGEMENT

The valuation of defined benefit obligation is based on management's estimates about actuarial assumptions such as discount rate, inflation and future mortality rates. The actuarial gains and losses and defined benefit expense recognized in comprehensive income and other comprehensive income are as follows:

| EUR thousand  | 2023 | 2022 |
|---|------|------|
| Net interest  | 70   | 31   |
| Actuarial gains (-) / losses (+) caused by changes in financial assumptions | -36  | -524 |
| Experience adjustments  | 87   | -37  |
| Total   | 121  | -530 |

The reconcilation of the net defined benefit liability and the defined benefit obligation is as follows:

| EUR thousand                        | 2023  | 2022  |
|-------------------------------------|-------|-------|
| The defined benefit obligation 1.1. | 2,071 | 2,783 |
| Service cost                        |       |       |
| Net interest                        | 70    | 31    |
| Actuarial gains (-) / losses (+)    | 51    | -561  |
| Benefits paid                       | -169  | -182  |
| Total                               | 2,023 | 2,071 |

Actuarial assumptions used in calculating the defined benefit obligation are as follows:

|                  | 2023                  | 2022  |
|------------------|-----------------------|-------|
| Discount rate    | 3.76%                 | 3.55% |
| Benefit increase | 2.00%                 | 2.00% |
| Salary increase  | 1.00%                 | 1.00% |
| Turnover rate    | 0.00%                 | 0.00% |
| Mortality model  | Richttafeln<br>2018 G |       |

The sensitivity analysis of the defined benefit obligation is as follows. The below sensitivity analysis is based on a change in an assumption while holding all other assumptions constant:

| EUR thousand   | 2023 | 2022 |
|--|------|------|
| Impact of the change in the discount rate (+0.50%) on the defined benefit obligation | -82  | -87  |
| Impact of the change in the discount rate (-0.50%) on the defined benefit obligation | 88   | 94   |

The duration of the defined benefit pension obligation is apx. 9 years in 2022. The defined benefit plan has no plan assets.

# **Section 6: Other Notes**

This section of the notes includes other information that must be disclosed to comply with accounting standards and other pronouncements.

# **6.1 GROUP STRUCTURE AND CONSOLIDATION**

This note provides information of the Group structure and accounting principles for consolidation.

#### ACCOUNTING POLICY

Subsidiaries are all entities over which the Group has control. The Group controls an entity when the group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group.

Intercompany transactions, balances and unrealised gains on transactions between Group companies are eliminated. When needed, the financial statements by subsidiaries have been adjusted to conform to the Group's accounting policies.

#### **SUBSIDIARIES**

HARVIA

The Group's subsidiaries as at 31 December 2023 are set out below. Unless otherwise stated, they have share capital consisting solely of ordinary shares that are held directly by the Group, and the proportion of ownership interests held equals the voting rights held by the Group. The country of incorporation or registration is also their principal place of business.

|                                     |               |                    |                      |                     | Acquired/ established |
|-------------------------------------|---------------|--------------------|----------------------|---------------------|-----------------------|
| Parent company                      | incorporation | Nature of business | Parent ownership (%) | Group ownership (%) | (month/year)          |
| Harvia Oyj                          | Finland       | Parent company     |                      |                     |                       |
| Subsidiaries                        |               |                    |                      |                     |                       |
| Harvia Group Oy                     | Finland       | Holding            | 100                  | 100                 | 4/2014                |
| Harvia Finland Oy                   | Finland       | Manufacturing      |                      | 100                 | 4/2014                |
| Velha Oy                            | Finland       | Manufacturing      |                      | 100                 | 4/2014                |
| Harvia (Hong Kong) Sauna Co. Ltd    | Hong Kong     | Sales              |                      | 100                 | 4/2014                |
| Guangzhou City Harvia Sauna Co. Ltd | China         | Manufacturing      |                      | 100                 | 4/2014                |
| Harvia Estonia Oü                   | Estonia       | Manufacturing      |                      | 100                 | 12/2014               |
| LLC Harvia RUS                      | Russia        | Sales              |                      | 100                 | 6/2015                |
| Sentiotec GmbH                      | Austria       | Sales              |                      | 100                 | 11/2016               |
| Domo Wellness Romania Srl           | Romania       | Manufacturing      |                      | 100                 | 11/2016               |
| K&R Imobiliare                      | Romania       | Real estate        |                      | 100                 | 11/2016               |
| Saunamax Oy                         | Finland       | Service            |                      | 100                 | 3/2017                |
| Harvia US Holdings Inc.             | United States | Holding            |                      | 100                 | 11/2018               |
| Harvia US Inc.                      | United States | Manufacturing      |                      | 100                 | 11/2018               |
| Harvia Holding GmbH                 | Germany       | Holding            |                      | 100                 | 02/2020               |
| EOS Saunatechnik GmbH               | Germany       | Manufacturing      |                      | 100                 | 04/2020               |
| Kusatek GmbH                        | Germany       | Manufacturing      |                      | 100                 | 04/2020               |
| Spatronic GmbH                      | Germany       | Manufacturing      |                      | 100                 | 04/2020               |
| Kirami Oy                           | Finland       | Manufacturing      |                      | 100                 | 05/2021               |
| Kirami Ab                           | Sweden        | Sales              |                      | 60                  | 05/2021               |
| Metagroupp OÜ                       | Estonia       | Manufacturing      |                      | 50                  | 05/2021               |
| Sauna-Eurox Oy                      | Finland       | Manufacturing      |                      | 100                 | 08/2021               |
| Parhaat Löylyt Oy                   | Finland       | Sales              |                      | 100                 | 08/2021               |
| Harvia Japan Limited                | Japan         | Sales              |                      | 51                  | 08/2023               |
| Phoenix El-Mec srl                  | Italy         | Manufacturing      |                      | 100                 | 09/2023               |

### 6.2 RELATED PARTY TRANSACTIONS

This note provides information of Harvia Group's related parties and transactions with related parties. The Group's related parties include the parent company, the Group companies mentioned in note 6.1 above. The related parties include also key management personnel and their family members as well as companies controlled by these. Key management personnel are members of the Board of Directors, Chief Executive Officer and management team.

#### **RELATED PARTY TRANSACTIONS**

Harvia's key management personnel, the members of the Board of Directors, and their family members are entitled to purchase sauna products from Harvia in accordance with the policy applying to the entire personnel of Harvia.

Transactions with related parties have been made on an arm's length basis.

| EUR thousand                    | 2023 | 2022 |
|---------------------------------|------|------|
| Sales of goods and services     | 86   | 7    |
| Purchases of goods and services | 22   | 1    |

#### **ACCOUNTING POLICY**

#### Share-based payments

Share-based incentive plans have been recognized as an expense during the earnings period in the income statement item personnel expenses. The fair value of the arrangement is the share value at benefit's grant date. The amount to be recognized as an expense is based on estimate of the number of shares, which are expected to be earned during the vesting period. The estimate of the shares earned will be assessed at every balance sheet date. If the estimate of the shares changes in later periods, the change shall be adjusted in the income statement at that period the change is noticed. The contra account for shares to be granted according to the incentive plans is invested unrestricted equity reserve. Harvia's share-based incentive plans, that are paid net in shares after deducting withholding tax, are booked as share paid arrangements although Harvia pays taxes in cash in favor of the incentive plan participant.

#### ACCOUNTING ESTIMATES AND MANAGEMENT JUDGEMENT

#### **Share-based payments**

Harvia Group makes judgements on whether an arrangement or a transaction contains a share-based payment. The measurement of the fair value for the arrangement requires judgement from the management.

Harvia has not used share-based arrangements in acquisitions. In the acquisition of EOS Group, the sellers were left with a minority share with the aim of motivating joint value creation. The share agreement was that Harvia would purchase the minority shares after a certain period of time.

Harvia has a share-based long-term incentive plan for the CEO, the management team and certain other key employees. The long-term share-based incentive plan has been decided by Harvia's Board of Directors to include members of the company's management team and certain other key personnel in units where they have independent management responsibility and, as a consideration of the Board of Directors, a significant impact on the company's growth and profitability.

#### MANAGEMENT HOLDINGS

HARVIA

The following table indicates the ownership interests of the members of the Board of Directors, the Chief Executive Officer and the members of the management team in the parent company's shares outstanding at 31 December 2023:

|                                      | 2023 | 2022 |
|--------------------------------------|------|------|
| Members of the Board of<br>Directors | 0.3% | 0.3% |
| Chief Executive Officer              | 0.0% | 1.4% |
| Other Management team                | 2.8% | 3.7% |

#### **REMUNERATION TO MANAGEMENT**

The Board of Directors decides on the amount of and basis for the remuneration of the Chief Executive Officer (CEO) and the members of the management team. The remuneration of the CEO and the members of the management team consists of a monthly salary plus a bonus. The bonus to the CEO and the members of the management team is paid based on the achievement of personal objectives as well as objectives relating to profitability for the financial year. The performance-based bonus must not exceed 31% of the fixed salary of the CEO and of other members of the management team.

The CEO of the Group is entitled to statutory pension, and the age of retirement is determined in accordance with the statutory employee pension system. The term of notice for the CEO has been specified as 6 months, and he is entitled to salary for the term of notice. If the company terminates the employment contract of the CEO, he is, under certain conditions, entitled to a compensation that equals full salary for 6 months.

#### KEY MANAGEMENT PERSONNEL COMPENSATION

| EUR thousand                                    | 2023 | 2022  |
|---|------|-------|
| Chief executive officer                         |      |       |
| Salaries and other short-term employee benefits | 691  | 793   |
| Long-term incentive program                     | 0    | 721   |
| Pension costs - defined<br>contribution plans*  | 123  | 141   |
| Total   | 815  | 1,656 |

 $^{\ast}$  Includes costs of voluntary pension plan amounting to EUR 4 thousand in 2023 (2022: EUR 9 thousand).

| Other management team                           |       |       |
|---|-------|-------|
| Salaries and other short-term employee benefits | 1,432 | 1,488 |
| Long-term incentive program                     | 455   | 1,949 |
| Pension costs - defined<br>contribution plans   | 188   | 203   |
| Total   | 2,076 | 3,641 |

# REMUNERATION TO MEMBERS OF BOARD OF DIRECTORS

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| EUR thousand   | 2023 | 2022 |
|--|------|------|
| Olli Liitola (as of 11 March 2014)                           | 61   | 53   |
| Olbrich Heiner (as of 7 April 2022)                          | 39   | 26   |
| Sanna Suvanto-Harsaae (2 April<br>2020 - 20 April 2023)      | 15   | 47   |
| la Adlercreutz (1 September 2016 -<br>7 April 2022)          | 0    | 7    |
| Anders Holmen (as of 8 April 2021)                           | 43   | 35   |
| Hille Korhonen (as of 8 April 2021)                          | 47   | 37   |
| Catharina von Stackelberg-<br>Hammarén (as of 20 April 2023) | 25   | 0    |
| Markus Lengauer (as of 20 April<br>2023)                     | 25   | 0    |
| Total  | 254  | 205  |

#### SHARE-BASED INCENTIVE PLAN

Harvia has a share based long-term incentive plan for the CEO and Management Team members. The plan form a part of Harvia Plc's remuneration program for its executives, and the aim of the plan is to support the implementation of the company's strategy, to align the interests of the executives with interests of the shareholders to increase the value of the company, to improve the performance of the company, and to retain the executives.

The long-term incentive plan consists of three performance periods of three calendar years each, 2021–2023 and 2022–2024 and 2023–2025. During 2023 Harvia paid out the rewards regarding the performance period 2010–2022. The Board of Directors decides separately for each performance period the plan participants, performance criteria, and related targets, as well as the minimum, target, and maximum reward potentially payable based on target attainment.

In the performance period 2020-2022, the plan had 15 participants at most and the targets for the performance period related to company's total shareholder return, revenue growth and EBIT margin. The number of shares to be paid based on the performance period 2020-2022 is maximum of 50 300 Harvia Plc's shares. This number of shares represents gross earning, from which the withholding of tax and possible other applicable contributions are deducted, and the remaining net amount was paid in shares.

On 3 May 2023, The Board of Directors of Harvia Plc decided on a directed share issue without consideration for the payment of rewards earned under the company's share-based incentive program. The share payments concerned the performance period 2020-2022 of the company's share-based incentive program launched in 2020. In the share issue conducted on 30 May 2023, 9,109 own shares held by the company were transferred without consideration to the key employees participating in the share-based incentive program in accordance with the program-specific terms and conditions. On the same day, based on the decision of the General Meeting, Harvia Oyj transferred a total of 2,328 own shares possessed by the company to members of the Board of Directors of Harvia Oyj as part of the Board's remuneration. On 21 September 2023, relating to the same decision, Harvia transferred 3,424 own shares held by the company without consideration to the key employees participating in the share-based incentive program.

In the performance period 2021-2023, the plan has 15 participants at most and the targets for the performance period relate to company's total shareholder return, revenue growth, sustainability targets and EBIT margin. The maximum number of shares in Harvia Plc to be paid based on the performance period 2021-2023 is 33,500. Potential rewards from the performance period 2021-2023 will be paid out during spring 2024.

In the performance period 2022-2024, the plan has 16 participants at most and the targets for the performance period relate to company's total shareholder return, revenue growth, sustainability targets and EBIT margin. The maximum number of shares in Harvia Plc to be paid based on the performance period 2022-2024 is 73,600. Potential rewards from the performance period 2022-2024 will be paid out during spring 2025.

The Board of Directors of Harvia Plc decided on 26 June 2023 to continue the Long-term Performance Share Plan for the management team and other key employees for the performance period 2023-2025. In the performance period 2023-2025, the plan has 16 participants at most and the targets for the performance period relate to the company's total shareholder return, revenue growth, CO2 emissions and EBIT margin. The maximum number of Harvia Plc shares to be paid based on the performance period 2023–2025 is 61.600. This number of shares represents the gross earning, from which the withholding of tax and possible other applicable contributions are deducted and the remaining net amount is paid in shares. However, the company has the right to pay the reward fully in cash under certain circumstances. Potential rewards from the performance period 2023-2025 will be paid out during spring 2026.

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6.3 TAXES

This note provides an analysis of the Group's taxes.

#### ACCOUNTING POLICY

The tax expense for the period comprises current and deferred tax. Tax is recognised in the consolidated profit or loss statement or if tax relates to items recognised in profit and loss statement or directly in equity, then the related tax is recognised in other comprehensive income or equity correspondingly.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the company and its subsidiaries operate and generate taxable income.

#### **INCOME TAX EXPENSE**

| EUR thousand                          | 2023   | 2022   |
|---------------------------------------|--------|--------|
| Current tax:                          |        |        |
| Current tax on profits for the year   | -6,448 | -9,093 |
| Adjustments in respect of prior years | -5     | -14    |
| Total current tax expense             | -6,452 | -9,107 |
|                                       |        |        |
| Deferred tax:                         |        |        |
| Change in deferred taxes              | 200    | 176    |
| Income taxes                          | -6,253 | -8,719 |

#### RECONCILIATION OF INCOME TAX EXPENSE AND TAXES CALCULATED AT THE FINNISH TAX RATE 20%

| EUR thousand                                      | 2023   | 2022   |
|---|--------|--------|
| Profit before tax                                 | 29,533 | 36,788 |
| Tax calculated at Finnish tax rate 20%            | -5,907 | -7,358 |
| Effect of other tax rates for foreign subsidaries | -602   | -1,195 |
| Expenses not deductible for tax purposes*         | -252   | -211   |
| Income not subject to tax                         | 353    | 102    |
| Other items                                       | 155    | -58    |
| Taxes in income statement                         | -6,253 | -8,719 |

#### **DEFERRED TAXES**

#### ACCOUNTING POLICY

Deferred income tax is recognised on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill; deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised only to the extent that it is probable that future taxable

amounts will be available to utilise those temporary differences.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

#### MANAGEMENT JUDGEMENT

Determining to which extent deferred tax assets can be recognised requires management judgement. The management of Harvia Group has used judgement when determining if deferred tax asset is recognised for an unused tax loss carryforward or unused tax credits. Recognition is done only to the extent that it is probable that future taxable profits will be available against which the loss or credit carryforward can be utilised.The Group estimates positions taken in tax return with respect to situations in which applicable tax regulation is subject to interpretation. If necessary, the booked amounts are adjusted to correspond to amounts expected to be paid to the tax authorities.

Harvia's tax receivables include old tax receivables arising from intra-group interest payments. The deductibility of these interest expenses is limited by tax legislation. In 2023 EUR 3,027 thousand intragroup interests were deducted in taxation (2022: EUR 377 thousand). There were EUR 3,253 thousand remaining intra-group interest expenses at 31 December 2023. There is no time limit for the deduction of net interest expenses in taxation. Harvia has no expiring deferred tax assets. The movement in deferred tax assets and liabilities during the year, without taking into consideration the offsetting of balances within same tax jurisdiction, is as follows:

| EUR thousand                                     | At 1 January | Recognised in<br>profit or loss | Business<br>combinations | At 31<br>December |
|--|--------------|---------------------------------|--------------------------|-------------------|
| 2023   |              |                                 |                          |                   |
| Deferred tax assets                              |              |                                 |                          |                   |
| Tax losses and net interest costs                | 1,248        | -606                            |                          | 642               |
| Internal margin of inventories                   | 364          | 37                              |                          | 401               |
| Provisions                                       | 119          | -20                             |                          | 99                |
| Other items                                      | 372          | 267                             |                          | 639               |
| Total  | 2,103        | -322                            |                          | 1,782             |
| Netting of deferred taxes                        | -737         |                                 |                          | -737              |
| Net deferred tax asset                           | 1,367        | -322                            |                          | 1,045             |
|  |              |                                 |                          |                   |
| 2023   |              |                                 |                          |                   |
| Deferred tax liabilities                         |              |                                 |                          |                   |
| Measurement of acquired net assets at fair value | 1,856        | -441                            |                          | 1,416             |
| Accumulated depreciation differences             | 154          | -16                             |                          | 138               |
| Property, plant and equipment                    | 381          | -39                             |                          | 341               |
| Other items                                      | 19           | 5                               |                          | 24                |
| Total  | 2,410        | -491                            |                          | 1,919             |
| Netting of deferred taxes                        | -737         |                                 |                          | -737              |
| Net deferred tax liability                       | 1,673        | -491                            |                          | 1,182             |

| EUR thousand                                     | At 1 January | Recognised in<br>profit or loss | Business combinations | At 31<br>December |
|--|--------------|---------------------------------|-----------------------|-------------------|
| 2022   |              |                                 |                       |                   |
| Deferred tax assets                              |              |                                 |                       |                   |
| Tax losses and net interest costs                | 1,448        | -200                            |                       | 1,248             |
| Internal margin of inventories                   | 381          | -17                             |                       | 364               |
| Provisions                                       | 124          | -5                              |                       | 119               |
| Other items                                      | 285          | 116                             | -29                   | 372               |
| Total  | 2,238        | -106                            |                       | 2,103             |
| Netting of deferred taxes                        | -750         |                                 |                       | -737              |
| Net deferred tax asset                           | 1,488        | -106                            |                       | 1,367             |
| 2022   |              |                                 |                       |                   |
| Deferred tax liabilities                         |              |                                 |                       |                   |
| Measurement of acquired net assets at fair value | 2,402        | -467                            | -79                   | 1,856             |
| Accumulated depreciation differences             | 124          | 30                              |                       | 154               |
| Property, plant and equipment                    | 421          | -40                             |                       | 381               |
| Other items                                      | 63           | -4                              | -40                   | 19                |
| Total  | 3,010        | -481                            | -119                  | 2,410             |
| Netting of deferred taxes                        | -750         |                                 |                       | -737              |
| Net deferred tax liability                       | 2,260        | -481                            | -119                  | 1,673             |

The Group has not recognised deferred tax liability on the undistributed profits of its subsidiaries in the countries where the dividend distribution causes tax penalties but dividend distribution is considered unlikely.

HARVIA

# 6.4 EQUITY

This note describes what is included in the equity of Harvia Group.

The total equity consists of the share capital, the invested unrestricted equity reserve, currency translation differences and accumulated profits.

#### SHARE CAPITAL AND NUMBER OF SHARES

Harvia has one share class and shares entitle the holders equal right to dividends and votes in the general meeting of Harvia.

| EUR thousand        | Ordinary<br>shares | Number of<br>shares |
|---------------------|--------------------|---------------------|
| At 31 December 2022 | 80                 | 18,694,236          |
|                     |                    |                     |
| At 31 December 2023 | 80                 | 18,694,236          |

Harvia Plc held a total of 5,072 own shares at 31 December 2023. The repurchased shares were acquired based on the Company's incentive program.

#### **OTHER RESERVES**

The following table shows a breakdown of the balance sheet line item 'other reserves' and the movements in these reserves during the year. A description of the nature and purpose of each reserve is provided below the table.

|  | Invested            | Translation |        |
|--|---------------------|-------------|--------|
| EUR thousand                                 | unrestricted equity | differences | Total  |
| At 1 January 2022                            | 32,047              | 539         | 32,585 |
| Share-based incentive plan                   | 557                 |             | 557    |
| Revaluation of minority redemption liability | 1,516               |             | 1,516  |
| Repurchase of own shares                     | -313                |             | -313   |
| Share-based payments                         | -1,844              |             | -1,844 |
| Actuarial gains and losses                   | 598                 |             | 598    |
| Translation differences                      |                     | 326         | 326    |
| At 31 December 2022                          | 32,562              | 865         | 33,427 |
| Share-based incentive plan                   | 995                 |             | 995    |
| Revaluation of minority redemption liability |                     |             |        |
| Repurchase of own shares                     |                     |             |        |
| Share-based payments                         | -346                |             | -346   |
| Actuarial gains and losses                   | 124                 |             | 124    |
| Translation differences                      |                     | -1,785      | -1,785 |
| At 31 December 2023                          | 33,334              | -1,785      | 32,414 |

#### INVESTED UNRESTRICTED EQUITY RESERVE

Under the Finnish Companies Act, the subscription price of new shares is credited to the share capital, unless it is provided in the share issue resolution that it is to be credited in full or in part to the invested unrestricted equity reserve. Contributions to the reserve for invested unrestricted equity can also be made without share issues.

#### **TRANSLATION DIFFERENCES**

#### **ACCOUNTING POLICY**

Translation differences that arise when translating the financial statements of subsidiaries are recognised in other comprehensive income and accumulated in translation differences reserve in equity.

Exchange rate differences arising on translation of the foreign controlled entity are recognised in other comprehensive income as described in note 5.3 and accumulated in a separate reserve within equity. The cumulative amount is reclassified to profit or loss when the net investment is disposed of.

#### **RETAINED EARNINGS**

HARVIA

Movements in retained earnings were as follows:

| EUR thousand          | 2023    | 2022    |
|-----------------------|---------|---------|
| At 1 January          | 63,766  | 47,886  |
| Dividend distribution | -11,956 | -11,200 |
| Profit for the period | 23,271  | 27,080  |
| At 31 December        | 75,081  | 63,766  |

In 2023, Harvia paid a dividend of EUR 0.64 per share, in total EUR 11,956 thousand.

Harvia Plc's total unrestricted equity amounts to EUR 75,439,602 in total, of which profit for the period accounts for EUR 15,481,367. Harvia targets a regularly increasing dividend with a bi-annual dividend payout. In order to determine the amount of dividend, the Board of Directors has assessed the company's solvency and financial standing after the end of the period.

Harvia's Board of Directors proposes to the Annual General Meeting that the company distributes a dividend of EUR 0.68 per share, EUR 12,712,080.48 in total, for the financial period ended 31 December 2023. The Board of Directors proposes the dividend to be paid in two instalments, EUR 0.34 in May 2024 and EUR 0.34 in October 2024.

### EQUITY ATTRIBUTABLE TO NON-CONTROLLING INTERESTS

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Movements in non-controlling interests were as follows:

| EUR thousand               | 2023  | 2022   |
|----------------------------|-------|--------|
| 1-Jan                      | 1,072 | 3,598  |
| Acquisitions & Divestments | 0     | -3,387 |
| Dividend distribution      | 0     | -127   |
| Profit for the period      | 10    | 988    |
| 31-Dec                     | 1,082 | 1,072  |

The non-controlling interest consists of minority interests in Kirami Ab. In 2022, the non-controlling interests also included EOS Group.

## 6.5 EVENTS OCCURRING AFTER THE REPORTING DATE

Harvia Plc has appointed Jennifer Thayer as Head of Region, North America and President of Harvia US Inc., and a member of the management team of Harvia Group. In her role, Thayer will be responsible for leading the North American commercial organization and driving the growth and profitability of Harvia's business in the region. She will assume her position on 1 February 2024 and report to the CEO of Harvia Plc.

## Parent company financial statements FAS

## **Parent company Profit & Loss Statement**

| EUR   | 1 Jan - 31 Dec 2023 | 1 Jan - 31 Dec 2022 |
|---|---------------------|---------------------|
| Revenue                                       | 1,083,600.00        | 1,083,600.00        |
| Other operating income                        | 725.81              | 42,614.68           |
| Materials and services                        | 0.00                | 0.00                |
| Staff expenses                                |                     |                     |
| Wages and salaries                            | -1,123,073.85       | -1,538,930.36       |
| Social security expenses                      |                     |                     |
| Pension expenses                              | -152,829.24         | -141,185.01         |
| Other social security expenses                | -23,827.00          | -18,847.34          |
| Other operating expenses                      | -1,187,101.86       | -1,085,809.11       |
| Depreciation and amortization                 |                     |                     |
| Depreciation according to plan                | -18,831.01          | -39,987.57          |
| Operating profit                              | -1,421,337.15       | -1,698,544.71       |
|   |                     |                     |
| Finance income                                |                     |                     |
| Income from other investments held as         | 15 000 000 00       |                     |
| noncurrent assets                             | 15,000,000.00       | 1740.000.10         |
| From group undertakings                       | 2,215,581.36        | 1,342,060.16        |
| From others                                   | 1,254,679.23        | 3,506,199.83        |
| Finance costs                                 |                     |                     |
| To group undertakings                         | -542,524.49         | -167,483.17         |
| To others                                     | -4,582,443.59       | -651,753.91         |
| Finance income and expenses total             | 13,345,292.51       | 4,029,022.91        |
| Profit before income appropriations and taxes | 11,923,955.36       | 2,330,478.20        |

| EUR   | 1 Jan - 31 Dec 2023 | 1 Jan - 31 Dec 2022 |
|---|---------------------|---------------------|
|   |                     |                     |
| Appropriations                                |                     |                     |
| Change in cumulative accelerated depreciation | 29,469.84           | -29,469.84          |
| Group contribution                            | 3,650,000.00        | 15,460,000.00       |
| Income taxes                                  | -122,058.64         | -3,561,215.02       |
| Profit for the period                         | 15,481,366.56       | 14,199,793.34       |

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## **Parent company Balance Sheet**

| 1.131.12.2023  | 1.131.12.2022  |
|----------------|--|
|                |  |
|                |  |
|                |  |
| 0.00           | 38.33  |
| 7,388.32       | 14,208.32  |
| 109,255.00     | 88,959.05  |
|                |  |
| 0.00           | 119,726.77   |
| 85,909,022.95  | 85,909,022.95  |
| 86,025,666.27  | 86,131,955.42  |
|                |  |
|                |  |
| 42,954,013.00  | 48,407,186.93  |
|                |  |
| 19,178,773.95  | 15,971,717.10  |
| 171,150.80     | 150,720.20   |
| 4,068,068.07   | 702,332.52   |
| 11,969,863.16  | 10,216,787.76  |
| 78,341,868.98  | 75,448,744.51  |
| 164,367,535.25 | 161,580,699.93   |
|                | 0.00<br>7,388.32<br>109,255.00<br>0.00<br>85,909,022.95<br><b>86,025,666.27</b><br>42,954,013.00<br>19,178,773.95<br>171,150.80<br>4,068,068.07<br>11,969,863.16<br><b>78,341,868.98</b> |

| EUR                                      | 1.131.12.2023  | 1.131.12.2022  |
|--|----------------|----------------|
| EQUITY AND LIABILITIES                   |                |                |
| Equity                                   |                |                |
| Share capital                            | 80,000.00      | 80,000.00      |
| Reserve for invested unrestricted equity | 50,790,748.26  | 50,790,748.26  |
| Retained earnings                        | 9,167,487.52   | 6,923,638.50   |
| Profit for the period                    | 15,481,366.56  | 14,199,793.34  |
| Total equity                             | 75,519,602.34  | 71,994,180.10  |
| Depreciation difference                  | 0.00           | 29,469.84      |
| Liabilities                              |                |                |
| Non-current liabilities                  |                |                |
| Loans from credit institutions           | 75,500,000.00  | 75,500,000.00  |
| Amounts owed to group undertakings       | 8,000,000.00   | 8,000,000.00   |
| Total non-current liabilities            | 83,500,000.00  | 83,500,000.00  |
| Current liabilities                      |                |                |
| Loans from credit institutions           | 0.00           | 2,000,000.00   |
| Trade payables                           | 129,600.11     | 321,371.89     |
| Amounts owed to group undertakings       | 4,711,720.38   | 3,164,628.06   |
| Other liabilities                        | 114,080.35     | 48,868.98      |
| Accrued expenses                         | 392,532.07     | 522,181.06     |
| Total current liabilities                | 5,347,932.91   | 6,057,049.99   |
| Total liabilities                        | 88,847,932.91  | 89,557,049.99  |
|  |                |                |
| Total equity and liabilities             | 164,367,535.25 | 161,580,699.93 |

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## **Parent company Cash flow statement**

| EUR  | 1 Jan - 31 Dec 2023 | 1 Jan - 31 Dec 2022 |
|--|---------------------|---------------------|
|  |                     |                     |
| Cash flow from operating activities:                                     |                     |                     |
| Profit (loss) before taxes   | 11,923,955.36       | 2,330,478.20        |
| Adjustments to operating profit (+/-) for:                               |                     |                     |
| Depreciation and amortization  | 18,831.01           | 39,987.57           |
| Unrealised foreign exchange gains and losses                             | 837.60              | 158.559.62          |
| Other non-cash income and expenses                                       | -26,666.29          | 0.00                |
| Financial income and expenses  | -13,345,292.51      | -4,029,022.91       |
| Cash flow before working capital changes                                 | -1.428.334.83       | -1.499.997.52       |
| Working capital changes:   |                     |                     |
| Increase/decrease in trade an other short-term interest-free receivables | 14,325.10           | -15,921.18          |
| Increase/decrease in short-term interest-<br>free liabilities            | -274,954.18         | -78,854.66          |
| Change in working capital  | -1,688,963.91       | -1,594,773.36       |
| Operating cash flow before financing items and taxes                     | -163.78             | -78.70              |
| Interest received relating to operating activities                       | 421,486.23          | 13,563.83           |
| Income taxes paid (-), received (+)                                      | -3,561,214.98       | -6,677,350.12       |
| Cash flow from operating activities:                                     | -4,828,856.44       | -8,258,638.35       |

| EUR  | 1 Jan - 31 Dec 2023 | 1 Jan - 31 Dec 2022 |
|--|---------------------|---------------------|
|  |                     |                     |
| Cash flow from investments                           |                     |                     |
| Purchase of tangible and intangible items (-)        | -20,295.95          | -136,288.98         |
| Proceeds from sale of tangible and                   |                     |                     |
| intangible assets                                    | 89,000.00           | 0.00                |
| Loans granted  | -510,000.00         | -20,950,000.00      |
| Loans reveived or granted (group accounts)           | 1,837,307.03        | -591,458.62         |
| Repayment of loan receivables                        | 4,568,919.93        | 1,840,143.23        |
| Interest received from investments                   | 2,123,020.01        | 1,283,963.78        |
| Cash flow from investments                           | 8,087,951.02        | -18,553,640.59      |
|  |                     |                     |
| Cash flows from financing activities                 |                     |                     |
| Repurchase of own shares                             | 0.00                | -312,026.54         |
| Proceeds from current interest bearing               |                     |                     |
| liabilities  | 0.00                | 2,000,000.00        |
| Repayment of current interest bearing<br>liabilities | -2,000,000.00       | 0.00                |
| Proceeds from non-current loans                      | 925,225.67          | 22,000,000.00       |
| Repayment of non-current loans                       | -925,225.67         | 0.00                |
| Interest and other financing expenses paid           | -920,220.07         | 0.00                |
| (-)  | -3,010,074.86       | -1,134,587.84       |
| Dividends paid                                       | -11.955.944.32      | -11,199,702.30      |
| Group contributions received                         | 15,460,000.00       | 23,025,000.00       |
| Cash flows from financing activities                 | -1,506,019.18       | 34,378,683.32       |
|  |                     |                     |
| Net increase (+) / decrease (-) in cash and          |                     |                     |
| cash equivalents                                     | 1,753,075.40        | 7,566,404.38        |
| Cash and cash equivalents at beginning of            |                     |                     |
| period   | 10,216,787.76       | 2,650,383.38        |
| Cash and cash equivalents at end of period           | 11,969,863.16       | 10,216,787.76       |

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## Notes to the financial statements of the parent company

## PARENT COMPANY ACCOUNTING POLICIES

Harvia Plc's Financial Statements are presented according to the Finnish Account Standards (FAS). The financial statements are in Euros.

The preparation of Harvia Plc's financial statements requires the use of estimates, judgement and assumptions that may affect the application of accounting policies and the recognised amounts of assets and liabilities at the date of the financial statements. Actual results may differ from previously made estimates and judgements.

#### **NON-CURRENT ASSETS**

Intangible assets are recognised at the acquisition cost less the depreciation according to plan. Acquisition costs consists of direct costs of the acquisition. The depreciation has been calculated straight-line basis over the financial use of the asset. The depreciation period of intangible assets is 3 years. Machinery and equipment are to be depreciated within a maximum of 5 years.

Investments to group companies are valued at acquisition cost or net realizable value, if the investment value has deteriorated significantly and permanently.

#### RECEIVABLES

Receivables are valued at acquisition cost or the likely recoverable value if lower.

#### PENSIONS

Pension cover of Finnish employees and possible voluntary pension has been arranged by pension insurances through pension insurance companies.

#### **INCOME TAXES**

Income taxes have been recognised based on the current year profit according to Finnish tax legislation, with any adjustments resulting from prior years. The parent company does not book deferred taxes.

#### DIVIDENDS

Dividend that the Board of Director has proposed has not been booked to the financial statements. The dividends will be booked based on the decisions of Annual General Meeting.

#### **INTEREST SWAP**

The interest rate swap of Harvia Group has been transferred to Harvia Plc from Harvia Group Oy during the financial year 2022. The interest rate swap has been recorded at fair value in the accounts, as it has been recorded in Harvia Group Oy from the financial year 2018.

#### NOTES TO THE PROFIT AND LOSS STATEMENT

|   | 2023          | 2022          |
|---|---------------|---------------|
| Notes relating to personnel                           |               |               |
|   |               |               |
| Number of personnel at the end of the financial year  | 2             | 2             |
| Average number of personnel during the financial year |               |               |
| Officers  | 2             | 2             |
| EUR   | 2023          | 2022          |
| Manangement compensation                              |               |               |
| Members of the Board of Directors and CEO             | 945,700.64    | 1,719,639.88  |
| Auditors' fees  |               |               |
| Statutory audit                                       | 56,102.83     | 120,669.76    |
| Other services  | 14,689.50     | 12,903.36     |
|   | 70,792.33     | 133,573.12    |
| EUR   | 2023          | 2022          |
| Finance income and costs                              |               |               |
| Other interest income                                 |               |               |
| Group undertakings                                    | 2,215,581.36  | 1,342,060.16  |
| Other than group companies                            | 1,254,679.23  | 3,506,199.83  |
| Total finance income                                  | 3,470,260.59  | 4,848,259.99  |
| Interest and finance charges                          |               |               |
| Group undertakings                                    | -542,524.49   | -167,483.17   |
| Other than group companies                            | -4,582,443.59 | -651,753.91   |
| Total financial expenses                              | -5,124,968.08 | -819,237.08   |
| Total financial income and expenses                   | 1 65 4 707 40 | 4 000 000 01  |
| Total financial income and expenses                   | -1,654,707.49 | 4,029,022.91  |
| Income taxes  |               |               |
| Income taxes for ordinary business                    | -122,058.64   | -3,561,215.02 |

#### **NON-CURRENT ASSETS**

| EUR                                     | 2023          | 2022          |
|---|---------------|---------------|
| Intangible assets                       |               |               |
| Acquisition cost at 1 January           | 2,123,591.25  | 2,123,591.25  |
| Additions                               |               |               |
| Acquisition cost at 31 December         | 2,123,591.25  | 2,123,591.25  |
| Accumulated amortization at 1 January   | -2,109,344.60 | -2,102,432.60 |
| Amortization for the financial year     | -6,858.33     | -6,912.00     |
| Accumulated amortization at 31 December | -2,116,202.93 | -2,109,344.60 |
| Advance payments on intangible assets   | 109,255.00    | 88,959.05     |
| Book value 31 December                  | 116,643.32    | 103,205.70    |
| Machinery and equipment                 |               |               |
| Acquisition cost at 1 January           | 215,251.14    | 115,289.27    |
| Additions                               |               | 143,194.98    |
| Disposals                               | -107,754.09   | -43,233.11    |
| Acquisition cost at 31 December         | 107,497.05    | 215,251.14    |
| Accumulated depreciation at 1 January   | -95,524.37    | -62,448.80    |
| Depreciation for the financial year     | -11,972.68    | -33,075.57    |
| Accumulated depreciation at 31 December | -107,497.05   | -95,524.37    |
| Book value 31 December                  |               | 119,726.77    |
| Investments                             |               |               |
| Acquisition cost 1 January              | 85,909,022.95 | 85,909,022.95 |
| Acquisition cost 31 December            | 85,909,022.95 | 85,909,022.95 |
| Book value 1 January                    | 85,909,022.95 | 85,909,022.95 |
| Book value 31 December                  | 85,909,022.95 | 85,909,022.95 |

#### HOLDINGS IN GROUP UNDERTAKINGS

| Group companies                     | pup companies Parent owned |             |
|-------------------------------------|----------------------------|-------------|
| Parent ownership                    | 31-Dec-2023                | 31-Dec-2022 |
|                                     |                            |             |
| Harvia Group Oy, Muurame            | 100%                       | 100%        |
| Domo Wellness Romania Srl.          |                            |             |
| Guangzhou City Harvia Sauna Co. Ltd |                            |             |
| Harvia Estonia Oü                   |                            |             |
| Harvia Finland Oy, Muurame          |                            |             |
| Harvia (HK) Sauna Co. Ltd           |                            |             |
| Harvia US Holdings Inc.             |                            |             |
| Harvia US Inc.                      |                            |             |
| K&R Imobiliare                      |                            |             |
| LLC Harvia RUS                      |                            |             |
| Saunamax Oy                         |                            |             |
| Sentiotec GmbH                      |                            |             |
| Velha Oy, Muurame                   |                            |             |
| EOS Saunatechnik GmbH               |                            |             |
| Kusatek GmbH                        |                            |             |
| Spatronic GmbH                      |                            |             |
| Harvia Holding GmbH                 |                            |             |
| Kirami Oy                           |                            |             |
| Kirami Ab                           |                            |             |
| Metagroupp OÜ                       |                            |             |
| Sauna-Eurox Oy                      |                            |             |
| Parhaat Löylyt Oy                   |                            |             |
| Harvia Japan Limited                |                            |             |
| Phoenix El-Mec srl                  |                            |             |

All Group companies have been consolidated to the Group consolidated IFRS financial statements.

#### RECEIVABLES

| EUR   | 2023          | 2022          |
|---|---------------|---------------|
| Long-term receivables                                       |               |               |
| Loans to group companies                                    | 41,085,000.00 | 45,163,919.93 |
|   |               |               |
| Other receivables   |               |               |
| Interest rate swap receivables                              | 1,869,013.00  | 3,243,267.00  |
| Total   | 42,954,013.00 | 48,407,186.93 |
|   |               |               |
| Short-term receivables                                      |               |               |
| Receivables from group companies                            |               |               |
| Trade debtors   | 220,396.00    | 137,311.91    |
| Loans receivable  | 120,000.00    | 100,000.00    |
| Other receivables   | 18,650,000.00 | 15,638,588.59 |
| Prepayments and accrued income                              | 188,377.95    | 95,816.60     |
| Total   | 19,178,773.95 | 15,971,717.10 |
| Receivables from others                                     |               |               |
| Other receivables   | 171,150.80    | 150,720.20    |
| Prepayments and accrued income                              | 4,068,068.07  | 702,332.52    |
|   | 4,239,218.87  | 853,052.72    |
| Material amounts included in prepayments and accrued income |               |               |
| Insurances  | 21,848.34     | 25,448.96     |
| Others  | 12,278.41     | 82,098.58     |
| Tax receivables   | 4,033,941.32  | 594,784.98    |
|   | 4,068,068.07  | 702,332.52    |

#### LIABILITIES

HARVIA

| EUR   | 2023          | 2022          |
|---|---------------|---------------|
| Long-term liabilities                                     |               |               |
| Loans from credit institutions                            | 75,500,000.00 | 75,500,000.00 |
| Loans from group companies                                | 8,000,000.00  | 8,000,000.00  |
|   | 83,500,000.00 | 83,500,000.00 |
| EUR   | 2023          | 2022          |
| Short-term liabilities                                    |               |               |
| Loans from credit institutions                            | 0,00          | 2,000,000.00  |
|   | 0,00          | 2,000,000.00  |
| Loans from group undertakings                             |               |               |
| Other liabilities   | 4,711,720.38  | 3,164,628.06  |
| Liabilities for others                                    |               |               |
| Trade creditors   | 129,600.11    | 321,371.89    |
| Other liabilities   | 114,080.35    | 48,868.98     |
| Accruals and deferred income                              | 392,532.07    | 522,181.06    |
|   | 636,212.53    | 892,421.93    |
| Material amounts shown under accruals and deferred income |               |               |
| Wages and salaries including social security expenses     | 233,427.56    | 281,537.75    |
| Interest expenses   | 82,799.75     | 175,681.09    |
| Income taxes  | 0,00          | 0,00          |
| Other   | 76,304.76     | 64,962.22     |
|   | 392,532.07    | 522,181.06    |

#### EQUITY

HARVIA

| EUR  | 2023           | 2022           |
|--|----------------|----------------|
|  |                |                |
| Restricted equity                                  |                |                |
| Subscribed capital 1 January                       | 80.000.00      | 80,000.00      |
| Subscribed capital 31 December                     | 80,000.00      | 80,000.00      |
| Total restricted equity                            | 80,000.00      | 80,000.00      |
| Unrestricted equity                                |                |                |
| Reserve for invested unrestricted equity 1 January | 50,790,748.26  | 51,102,774.80  |
| Repurchase of shares                               |                | -312,026.54    |
| At 31 December                                     | 50,790,748.26  | 50,790,748.26  |
| Retained earnings from previous financial years    | 21,123,431.84  | 18,123,340.80  |
| Dividend distribution                              | -11,955,944.32 | -11,199,702.30 |
| Retained earnings from previous financial years    | 9,167,487.52   | 6,923,638.50   |
| Profit (loss) for the financial year               | 15,481,366.56  | 14,199,793.34  |
| Total unrestricted equity                          | 75,439,602.34  | 71,914,180.10  |
| Total equity                                       | 75,519,602.34  | 71,994,180.10  |
| Distributable unrestricted equity                  |                |                |
| Reserve for invested unrestricted equity           | 50,790,748.26  | 50,790,748.26  |
| Retained earnings from previous years              | 9,167,487.52   | 6,923,638.50   |
| Profit for the financial year                      | 15,481,366.56  | 14,199,793.34  |
| Distributable unrestricted equity                  | 75,439,602.34  | 71,914,180.10  |

#### NOTES ON FAIR VALUE MEASUREMENT

Object: Loan, EUR 36,500 thousand

#### DERIVATIVE:

Interest rate swap nominal amount EUR 36,500 thousand, for the period 21 Jan 2023 to 15 Dec 2026 The company will receive 6 months interest and pays fixed interest. The fair value of the contract at the balance sheet date was EUR 1,869,013.

The cash flows of the interest rate swap are recognised in the income statement.

#### **GUARANTEES AND COMMITMENTS**

| EUR   | 2023          | 2022          |
|---|---------------|---------------|
|   |               |               |
| Rental payments under lease contracts       |               |               |
| Payable during the following financial year | 45,945.96     | 12,365.26     |
| Payable in later years                      | 81,554.64     | 0,00          |
|   | 127,500.60    | 12,365.26     |
|   |               |               |
| Derivatives                                 |               |               |
| Interest rate swap 21.1.2022-15.12.2026     |               |               |
| Nominal value                               | 36,500,000.00 | 36,500,000.00 |
| Present value                               | 1,869,013.00  | 3,243,267.00  |

#### **PROPOSAL BY THE BOARD OF DIRECTORS FOR DISTRIBUTION OF PROFIT**

Harvia Plc's total unrestricted equity amounts to EUR 75,439,602.34 in total, of which profit for the period accounts for EUR 15,481,366.56. In order to determine the amount of dividend, the Board of Directors has assessed the company's solvency and financial standing after the end of the period. Harvia's Board of Directors proposes to the Annual General Meeting that the company distributes a dividend of EUR 0.68 (0,64) per share, EUR 12,712,080.48 in total, for the financial period ended 31 December 2023. The Board of Directors proposes the dividend to be paid in two instalments, EUR 0.34 in May 2024 and EUR 0.34 in October 2024.

## SIGNATURES FOR THE FINANCIAL STATEMENTS AND THE BOARD OF DIRECTORS' REPORT

In Helsinki, 7 February 2024

Olli Liitola Chairman of the Board Matias Järnefelt CEO

Heiner Olbrich

Anders Holmén

Hille Korhonen

Catharina von Stackelberg-Hammarén

Markus Lengauer

#### **AUDITOR'S NOTE**

A report on the audit performed has been issued today.

In Helsinki, 7 February 2024

PricewaterhouseCoopers Oy Authorised Public Accountants

Markku Katajisto Authorised Public Accountant

## Auditor's Report (Translation of the Finnish Original)

To the Annual General Meeting of Harvia Oyj

#### **REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS**

#### OPINION

In our opinion

- the consolidated financial statements give a true and fair view of the group's financial position, financial performance and cash flows in accordance with IFRS Accounting Standards as adopted by the EU
- the financial statements give a true and fair view of the parent company's financial performance and financial position in accordance with the laws and regulations governing the preparation of financial statements in Finland and comply with statutory requirements.

Our opinion is consistent with the additional report to the Audit Committee.

#### What we have audited

We have audited the financial statements of Harvia Oyj (business identity code 2612169-5) for the year ended 31 December 2023. The financial statements comprise:

- the consolidated balance sheet, statement of comprehensive income, statement of changes in equity, statement of cash flows and notes, which include material accounting policy information and other explanatory information
- the parent company's balance sheet, income statement, cash flow statement and notes.

#### **BASIS FOR OPINION**

We conducted our audit in accordance with good auditing practice in Finland. Our responsibilities under good auditing practice are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the parent company and of the group companies in accordance with the ethical requirements that are applicable in Finland and are relevant to our audit, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

To the best of our knowledge and belief, the non-audit services that we have provided to the parent company and group companies are in accordance with the applicable law and regulations in Finland and we have not provided non-audit services that are prohibited under Article 5(1) of Regulation (EU) No 537/2014. The non-audit services that we have provided are disclosed in note 2.3 to the Financial Statements.

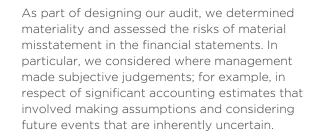
#### OUR AUDIT APPROACH

#### Overview

- Overall group materiality:
   € 1800 000, which represents 5 % of profit before tax
- The group audit scope includes all significant operating companies in Finland, Austria, Germany and USA covering vast majority of revenues, assets and liabilities.

**OVERALL GROUP MATERIALITY** 

- Valuation of goodwill



#### Materiality

Materialitv

Key audit

matters

€1800.000

Group

scoping

The scope of our audit was influenced by our application of materiality. An audit is designed to obtain reasonable assurance whether the financial statements are free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

Based on our professional judgement, we determined certain quantitative thresholds for materiality, including the overall group materiality for the consolidated financial statements as set out in the table below. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements on the financial statements as a whole.

#### How we tailored our group audit scope

We tailored the scope of our audit, taking into account the structure of the group, the accounting processes and controls, and the industry in which the group operates.

We have performed audit procedures in the most significant subsidiaries in Finland, Austria, Germany and USA. We determined the type of work needed to be performed at group companies by us, as the group engagement team, or by auditors from other PwC or non-PwC network firms operating under our instructions.

# HOW WE DETERMINED IT We used 5% of profit before tax to determine overall group materiality. RATIONALE FOR THE MATERIALITY BENCHMARK APPLIED We chose profit before tax as the benchmark because, in our view, it is the benchmark against which the performance of the group is most commonly measured by users, and is a generally accepted benchmark.

materiality thresholds in auditing standards.

We chose 5% which is within the range of acceptable guantitative

#### **KEY AUDIT MATTERS**

HARVIA

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. As in all of our audits, we also addressed the risk of management override of internal controls, including among other matters consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

#### KEY AUDIT MATTER IN THE AUDIT OF THE GROUP

#### HOW OUR AUDIT ADDRESSED THE KEY AUDIT MATTER

#### Valuation of goodwill

Refer to accounting principles of the consolidated financial statements and note 3.2 Intangible assets and Impairment testing

On 31 December 2023 the Group's goodwill balance amounted to EUR 73,4 million. As such, goodwill represents 34 % of total assets in the balance sheet. Goodwill is allocated to the cash-generating units.

The Company tests goodwill for potential impairment annually and whenever there is an indication that the carrying value may be impaired by comparing the recoverable amount against the carrying value of goodwill.

The recoverable amounts are determined using value in use model. Value in use calculations are subject to significant management judgement in form of estimates of future cash flows, such as estimates of future sales and expenses, and discount rates.

Valuation of goodwill is a focus area in the audit due to the size of balance and the high level of management judgement involved.

Our audit focused on assessing the appropriateness of management's judgement and estimates used in the impairment analysis through the following procedures:

- We tested the methodology applied in the value in use calculation by comparing it to the requirements of IAS 36, Impairment of Assets, and we tested the mathematical accuracy of calculations;
- We evaluated the process by which the future cash flow forecasts were drawn up, including comparing them to the budgets and strategic plans approved by the Board of Directors;
- We assessed the reasonableness of cash flow forecasts by comparing the accuracy of prior period revenue growth and operating profit forecasts to actual outcomes and to external forecasts;
- We considered whether the discount rates applied within the model and the sensitivity analysis performed by the management around key assumptions of the cash flow forecast were appropriate; and
- We also considered the appropriateness of the related disclosures provided in note 3.2 in the financial statements.

We have no key audit matters to report with respect to our audit of the parent company financial statements.

There are no significant risks of material misstatement referred to in Article 10(2c) of Regulation (EU) No 537/2014 with respect to the consolidated financial statements or the parent company financial statements.

#### RESPONSIBILITIES OF THE BOARD OF DIRECTORS AND THE MANAGING DIRECTOR FOR THE FINANCIAL STATEMENTS

The Board of Directors and the Managing Director are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with IFRS Accounting Standards as adopted by the EU, and of financial statements that give a true and fair view in accordance with the laws and regulations governing the preparation of financial statements in Finland and comply with statutory requirements. The Board of Directors and the Managing Director are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Directors and the Managing Director are responsible for assessing the parent company's and the group's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting. The financial statements are prepared using the going concern basis of accounting unless there is an intention to liquidate the parent company or the group or to cease operations, or there is no realistic alternative but to do so.

#### AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with good auditing practice will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with good auditing practice, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the parent company's or the group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of

accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of the Board of Directors' and the Managing Director's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the parent company's or the group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the parent company or the group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events so that the financial statements give a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **OTHER REPORTING REQUIREMENTS**

#### **APPOINTMENT**

We were first appointed as auditors by the annual general meeting on 5 February 2015. Our appointment represents a total period of uninterrupted engagement of 9 years. Harvia Oyj became a public interest entity on 26 March 2018. We have been the company's auditors since it became a public interest entity.

#### **OTHER INFORMATION**

The Board of Directors and the Managing Director are responsible for the other information. The other information comprises the report of the Board of Directors and the information included in the Annual Report, but does not include the financial statements and our auditor's report thereon. We have obtained the report of the Board of Directors prior to the date of this auditor's report and the Annual Report is expected to be made available to us after that date.

Our opinion on the financial statements does not cover the other information.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. With respect to the report of the Board of Directors, our responsibility also includes considering whether the report of the Board of Directors has been prepared in accordance with the applicable laws and regulations.

In our opinion

- the information in the report of the Board of Directors is consistent with the information in the financial statements
- the report of the Board of Directors has been prepared in accordance with the applicable laws and regulations.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Helsinki 7 February 2024

#### PricewaterhouseCoopers Oy

Authorised Public Accountants

Markku Katajisto Authorised Public Accountant (KHT)

HARVIA

#### Independent Auditor's Reasonable Assurance Report on Harvia Oyj's ESEF Financial Statements

#### To the Management of Harvia Oyj

We have been engaged by the Management of Harvia Oyj (business identity code 2612169-5) (hereinafter also "the Company") to perform a reasonable assurance engagement on the Company's consolidated IFRS financial statements for the financial year 1 January - 31 December 2023 in European Single Electronic Format ("ESEF financial statements"), version 7437002ULTBOWQQOXL69-2023-12-31-fi.zip.

## MANAGEMENT'S RESPONSIBILITY FOR THE ESEF FINANCIAL STATEMENTS

The Management of Harvia Oyj is responsible for preparing the ESEF financial statements so that they comply with the requirements as specified in the Commission Delegated Regulation (EU) 2019/815 of 17 December 2018 ("ESEF requirements"). This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation of ESEF financial statements that are free from material noncompliance with the ESEF requirements, whether due to fraud or error.

#### OUR INDEPENDENCE AND QUALITY MANAGEMENT

We have complied with the independence and other ethical requirements of the International Code of Ethics for Professional Accountants (including International Independence Standards) issued by the International Ethics Standards Board for Accountants (IESBA Code), which is founded on fundamental principles of integrity, objectivity, professional competence and due care, confidentiality and professional behaviour.

Our firm applies International Standard on Quality Management 1, which requires the firm to design, implement and operate a system of quality management including policies or procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.

#### OUR RESPONSIBILITY

Our responsibility is to express an opinion on the ESEF financial statements based on the procedures we have performed and the evidence we have obtained.

We conducted our reasonable assurance engagement in accordance with the International Standard on Assurance Engagements (ISAE) 3000 (Revised) Assurance Engagements Other than Audits or Reviews of Historical Financial Information. That standard requires that we plan and perform this engagement to obtain reasonable assurance about whether the ESEF financial statements are free from material noncompliance with the ESEF requirements.

A reasonable assurance engagement in accordance with ISAE 3000 (Revised) involves performing procedures to obtain evidence about the ESEF financial statements compliance with the ESEF requirements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material noncompliance of the ESEF financial statements with the ESEF requirements, whether due to fraud or error. In making those risk assessments, we considered internal control relevant to the Company's preparation of the ESEF financial statements.

We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### OPINION

In our opinion, Harvia Oyj's ESEF financial statements for the financial year ended 31 December 2023 comply, in all material respects, with the minimum requirements as set out in the ESEF requirements.

Our reasonable assurance report has been prepared in accordance with the terms of our engagement. We do not accept, or assume responsibility to anyone else, except for Harvia Oyj for our work, for this report, or for the opinion that we have formed.

Helsinki

#### PricewaterhouseCoopers Oy

Authorised Public Accountants

Markku Katajisto Authorised Public Accountant (KHT)

## HARVIA

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